

Outperform · Maintained

Price as of 18 July 2023	4.64
12M target price (Bt/shr)	5.50
Unchanged/Revised up(down)(%)	(-12.7)
Upside/downside (%)	17.6

Key messages

เรากาดว่า ERW จะมีกำไรสุทธิ 71 ล้านบาทใน 2Q66F พลิก พื้นจากที่ขาดทุน 139 ล้านบาทใน 2Q65 แต่ลดลง 70% QoQ เพราะผลของปัจจัยฤดูกาล เรากาดว่า RevPar (รวมทั้งพอร์ต) จะเพิ่มขึ้น 74% YoY เป็น 1,366 บาท เนื่องจาก RevPar ของ โรงแรมในประเทศไทย (ไมรวม HOP INN) เพิ่มขึ้น เรายังคง คำแนะนำซื้อ ERW เพราะกาดว่าการทองเที่ยวไทยจะพื้น ตัวอยางแข็งแกรงในช่วง 2H66F-2567F แต่อยางไรก็ตาม เรา ปรับลดรากาเป้าหมายปี 2566 ลงเหลือ 5.30 บาท จาก 6.30 บาทเพื่อสะท้อนถึงการแปลง warrant และจังหวะการพื้นตัว ของกำไรที่กลับมาอยู่ระดับปกติ

Trading data

Mkt cap (Btmn/US\$mr	20,9	36/523	
Outstanding shares (m	ın)		4,532
Foreign ownership (mr	n)		314
3M avg. daily trading (mn)		13
52-week trading range	e (Bt)	3.60	- 5.30
Performance (%)	3M	6M	12M
Absolute	-4.5	1.8	28.3
Relative	-0.4	12.2	29.6

Quarterly EPS

EPS	Q1	Q2	Q3	Q4
2021	(0.20)	(0.23)	(0.14)	0.00
2022	(0.07)	(0.03)	(0.00)	0.05
2023	0.05	NA	NA	NA

Share price chart



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The Erawan Group

(ERW.BK/ERW TB)

ประมาณการ 2Q66F: ผลประกอบการแข็งแกรงแม้เป็น low season

Event

ประมาณการ 2Q66F

Impact

คาดวาผลประกอบการจะพลิกฟื้นอยางแข็งแกรงเป็นกำไรสุทธิ

เรากาดว่า ERW จะมีกำไรสุทธิ 71 ล้านบาทใน 2Q66F พลิกฟื้นจากที่ขาดทุน 139 ล้านบาทใน 2Q65 แต่ ลดลง 70% QoQ เพราะผลของปัจจัยฤดูกาล อย่างไรก็ตาม ผลการคำเนินงานใน 2Q66 ยังถือว่าแข็งแกร่ง เมื่อเทียบกับไตรมาสสองในปีก่อนที่ COVID จะระบาด (ขาดทุนสุทธิ 7 ล้านบาทใน 2Q62 และ กำไร สุทธิ 30 ล้านบานทใน 2Q61)

คาดว่า RevPar จะ เพิ่มขึ้น 74% YoY

เราคาดว่า RevPar (รวมทั้งพอร์ต) จะเพิ่มขึ้น 74% YoY เป็น 1,366 บาท เนื่องจาก RevPar ของโรงแรมใน ประเทศไทย (ไมรวม HOP INN) เพิ่มขึ้นถึง 104% เป็น 2,373 บาท เราคาดว่า occupancy rate รวมจะอยู่ที่ 79% (+16ppts YoY, -2ppts QoQ) โดยโมเมนตัมของโรงแรมทุกกลุ่มยังแข็งแกร่งแม้จะเป็นช่วง low season เราคาดว่า occupancy rate ของโรงแรมระดับกลางถึงสูงจะสูงเกิน 80% จากการท่องเที่ยวที่บูม ในช่วงเทศกาลสงกรานต์ ในขณะเดียวกัน ผลการคำเนินงานของโรงแรม HOP INN ในประเทศไทยและ ฟิลิปปินส์ยังแข็งแกร่งต่อเนื่องจากในไตรมาสแรก เราคาดว่า ARR จะเพิ่มขึ้น 38% YoY เป็น 1,725 บาท ซึ่งหลัก ๆ มาจากอัตราคาห้องพักของโรงแรมในประเทศไทย (ไมรวม HOP INN) ที่เพิ่มขึ้น 42%

คาดวาจะฟื้นตัวต่อเนื่องใน 2H66F

แม้วาจำนวนนักท่องเที่ยวต่างชาติจะลดลงในช่วงเดือนพฤษภาคม-มิถุนายน แต่เราคาดว่าโมเมนตัมจะ ฟื้นตัวดีขึ้นอีกครั้งในเดือนกรกฎาคม ซึ่งจะช่วยหนุนให้ 3Q66F เป็นอีกหนึ่งไตรมาสที่แข็งแกรงแม้จะ เป็นช่วง low season เรายังคงประมาณการกำไรสุทธิเต็มปีที่ 560 ล้านบาท

Valuation & Action

เรายังคงคำแนะนำซื้อ ERW เพราะกาดว่าการท่องเที่ยวไทยจะฟื้นตัวอย่างแข็งแกรงในช่วง 2H66F-2567F แต่อย่างไรก็ตาม เราปรับลดราคาเป้าหมายปี 2566 ลงเหลือ 5.50 บาท จาก 6.30 บาท เนื่องจาก i) จำนวนหุ้นเพิ่มขึ้นตามการใช้สิทธิ์แปลง ERW-W3 ซึ่งจะหมดอายุในเดือนมิถุนายน 2567 และ ii) เรา derate EV/EBITDA เป็น 17.0x (+1.5 S.D.) จาก 19.3x เพื่อสะท้อนถึงการฟื้นตัวของกำไรที่จะเริ่มกลับมาอยู่ ระดับปกติมากขึ้น

Risks

โรคระบาด, ความไม่สงบทางการเมือง และเศรษฐกิจโลกชะลอตัวลง

Key financials and valuations

	Dec - 20A	Dec - 21A	Dec - 22A	Dec - 23F	Dec - 24F
Revenue (Btmn)	2,306	1,485	4,629	6,314	6,733
Gross Profit (Btmn)	-171	-734	1,475	2,681	2,956
SG&A (Btmn)	1,005	915	1,377	1,591	1,683
Net Profit (Btmn)	-1,715	-2,050	-224	560	657
Normalized Profit (Btmn)	-1,604	-2,050	-265	560	657
EPS (Bt)	(0.68)	(0.56)	(0.05)	0.12	0.13
DPS (Bt)	0.00	0.00	0.00	0.00	0.00
EPS Growth (%)	(485.8)	NM	NM	NM	8.6
P/E (X)	NM	NM	NM	37.5	34.5
P/B (X)	1.5	1.8	3.6	3.2	2.7
EV/EBITDA (X)	NM	NM	30.9	15.3	14.1
Net Debt to Equity (%)	399	252	253	221	152
Dividend Yield (%)	0.0	0.0	0.0	0.0	0.0
Return on Average Equity (%)	-35.8	-41.7	-3.8	9.1	8.8

Source: Company data, KGI Securities Research



Figure 1: ERW's 2Q23F net profit forecast

Bt mn	2Q23F	2Q22	YoY %	1Q23	QoQ %	1H23F	1H22	YoY %
Revenue	1,600	974	64.2	1,753	(8.7)	3,353	1,613	107.9
Cost of Services	(956)	(735)	30.1	(993)	(3.7)	(1,949)	(1,353)	44.0
SG&A	(432)	(311)	39.1	(434)	(0.4)	(866)	(566)	53.1
Operating Profit	222	(40)	NM	347	(35.9)	569	(268)	NM
Operating EBITDA	442	175	152.7	564	(21.7)	1,006	161	526.2
Interest Expense	(144)	(111)	30.2	(135)	7.0	(279)	(222)	25.5
Tax Expense	(8)	7	NM	6	NM	(2)	15	NM
Net Profit	71	(139)	NM	239	(70.2)	310	(452)	NM
Normalized Profit	71	(160)	NM	235	(69.8)	306	(477)	NM
EPS (Bt)	0.02	(0.03)	NM	0.05	(70.2)	0.07	(0.10)	NM
Percent	2Q23F	2Q22	YoY %	1Q23	QoQ %	1H23F	1H22	YoY %
Gross margin	40.3	24.6	15.7	43.4	(3.1)	41.9	16.1	25.8
SG&A/sales	27.0	31.9	(4.9)	24.7	2.3	25.8	35.1	(9.2)
Net profit margin	4.4	(14.3)	18.7	13.6	(9.2)	9.2	(28.0)	37.3

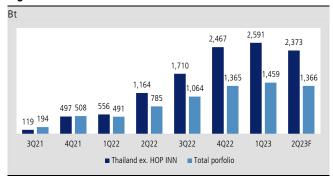
Source: KGI Securities Research

Figure 2: Breakdown of hotel performances

Our assumption	2Q23F	2Q22	YoY (ppts)	1Q23	QoQ (ppts)
Occupancy (%)					
Thailand ex HOP INN (economy to luxury)	80%	55%	25	84%	(4)
Thailand's HOP INN (Budget hotel)	80%	73%	7	81%	(1)
Philippines	75%	58%	17	74%	1
Total Porfolio	79%	63%	16	81%	(2)
ARR (Bt/night)			YoY (%)		QoQ (%)
Thailand ex HOP INN (economy to luxury)	2,974	2,098	42	3,079	(3)
Thailand's HOP INN (Budget hotel)	660	614	7	656	1
Philippines	1,100	974	13	1,088	1
Total Porfolio	1,725	1,253	38	1,794	(4)
RevPar (Bt/night)					
Thailand ex HOP INN (economy to luxury)	2,373	1,164	104	2,591	(8)
Thailand's HOP INN (Budget hotel)	528	450	17	531	(1)
Philippines	825	565	46	810	2
Total Porfolio	1,366	785	74	1,459	(6)

Source: Company data, KGI Securities Research

Figure 3: RevPar momentum



Source: Company data, KGI Securities Research

Figure 4: Total occupancy momentum



Source: Company data, KGI Securities Research

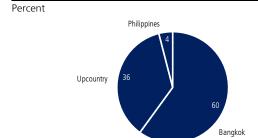


Figure 5: Company profile

The Erawan Group (ERW) is a market leader in the non-luxury hotel segment with around 45% of its total revenue coming from the segment. Apart from being a non-luxury hotel leader, around 65% of its revenues comes from hotels in Bangkok and the rest from upcountry.

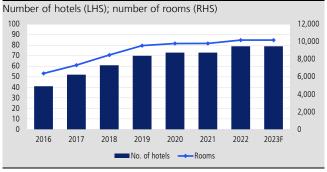
Source: Company data

Figure 12: Hotel revenue breakdown by location (2019)



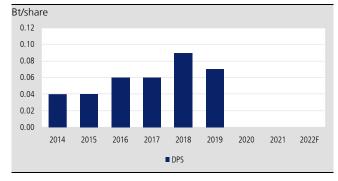
Source: Company data, KGI Securities Research

Figure 14: Number of hotels and rooms



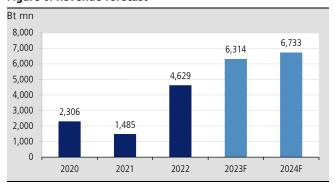
Source: Company data, KGI Securities Research

Figure 16: DPS



Source: Company data, KGI Securities Research

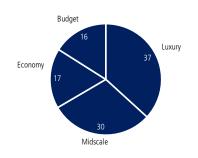
Figure 6: Revenue forecast



Source: Company data, KGI Securities Research

Figure 13: EBITDA breakdown by segment (2019)

Percent



Source: Company data, KGI Securities Research

Figure 15: Total revenue breakdown (2019)

Percent

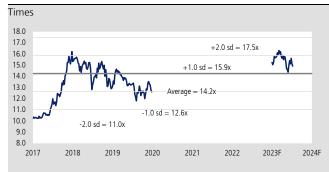
Service income

4

Hotel business

Source: Company data, KGI Securities Research

Figure 17: EV/EBITDA



Source: Company data, KGI Securities Research



Quarterly Income Statement

Bt mn	MAR-20A	JUN-20A	SEP-20A	DEC-20A	MAR-21A	JUN-21A	SEP-21A	DEC-21A	MAR-22A	JUN-22A	SEP-22A	DEC-22A	MAR-23A	JUN-23A
Income Statement (Bt mn)														
Revenue	1,211	79	427	589	378	262	226	619	638	974	1,283	1,733	1,753	1,600
Cost of Services	(853)	(406)	(600)	(618)	(558)	(529)	(515)	(617)	(618)	(735)	(827)	(973)	(993)	(956)
Gross Profit	358	(327)	(173)	(29)	(180)	(267)	(289)	2	20	239	456	759	760	644
Operating Expenses	(343)	(190)	(267)	(206)	(208)	(213)	(211)	(283)	(255)	(311)	(362)	(450)	(434)	(432)
Other incomes	9	2	7	14	11	6	27	33	7	31	6	42	20	10
Operating Profit	25	(515)	(432)	(221)	(377)	(474)	(473)	(248)	(228)	(40)	100	351	347	222
Depretiation of Fixed assets	263	263	258	228	243	244	229	220	213	215	220	223	218	220
Operating EBITDA	288	(252)	(174)	7	(134)	(230)	(244)	(28)	(14)	175	320	574	564	442
Non-Operating Income	2	3	3	(36)	1	1	1	(0)	3	0	0	12	16	1
Interest Income	2	3	3	2	1	1	1	1	1	1	0	1	1	1
Other Non-op Income	-	-	-	(38)	0	0	0	(1)	2	(0)	(0)	11	15	-
Non-Operating Expenses	(139)	(135)	(120)	(143)	(138)	(136)	(126)	(121)	(112)	(111)	(114)	(122)	(135)	(144)
Interest Expenses	(139)	(135)	(120)	(143)	(138)	(136)	(126)	(121)	(112)	(111)	(114)	(122)	(135)	(144)
Other Non-Op Expenses	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Net investment income/(loss)	3	(11)	3	(14)	3	(3)	3	5	3	9	3	13	3	4
Pre-tax Profit	(109)	(658)	(546)	(413)	(511)	(611)	(595)	(364)	(333)	(142)	(10)	254	231	83
Current Taxation	1	8	11	20	(2)	25	(73)	4	8	7	5	6	6	(8)
Minorities	5	24	21	13	21	27	45	12	12	4	(6)	(21)	1	(4)
Extraordinary items	-	-	-	(93)	-	(131)	-	102	-	(8)	-	-	-	-
Net Profit	(103)	(625)	(514)	(474)	(492)	(690)	(623)	(246)	(313)	(139)	(12)	240	239	71
EPS (Bt)	(0.04)	(0.25)	(0.20)	(0.19)	(0.20)	(0.23)	(0.14)	0.00	(0.07)	(0.03)	(0.00)	0.05	0.05	0.02
Margins (%)														
Gross Profit Margin	29.6	(411.4)	(40.5)	(4.9)	(47.8)	(101.7)	(127.6)	0.3	3.1	24.6	35.5	43.8	43.4	40.3
Operating Profit Margin	2.0	(648.4)	(101.2)	(37.5)	(99.9)	(180.6)	(208.8)	(40.1)	(35.7)	(4.1)	7.8	20.3	19.8	13.9
Operating EBITDA Margin	23.8	(317.6)	(40.8)	1.1	(35.5)	(87.5)	(107.8)	(4.6)	(2.2)	18.0	24.9	33.2	32.2	27.6
Net Profit Margin	(8.5)	(787.2)	(120.3)	(80.5)	(130.3)	(262.8)	(275.0)	(39.7)	(49.1)	(14.3)	(0.9)	13.8	13.6	4.4
Growth (% YoY)														
Revenue Growth	(31.1)	(94.3)	(71.5)	(65.9)	(68.8)	230.5	(47.0)	5.2	69.0	271.3	466.8	179.9	174.7	64.2
Operating Profit Growth	(93.9)	(619.9)	(342.8)	(161.3)	(1,622.2)	NM								
Operating EBITDA Growth	(52.7)	(182.4)	(145.4)	(98.8)	(146.5)	NM	NM	(520.1)	NM	NM	NM	NM	NM	152.7
Net Profit Growth	(143.7)	NM	(1,305.3)	(369.7)	NM	NM	NM	NM	NM	NM	NM	NM	NM	NM

Source: KGI Securities Research



Balance Sheet

As of 31 Dec (Bt mn)	2020	2021	2022	2023F	2024F
Total Asset	21,215	22,450	21,712	22,873	23,818
Current Asset	1,962	2,655	2,026	2,212	3,254
Cash and ST Investment	1,623	1,242	1,532	1,519	2,516
Inventories	46	39	43	57	61
Account Recievable	77	100	160	256	273
Others	217	1,274	291	379	404
Non-Current Assets	19,253	19,795	19,685	20,662	20,564
LT investment	49	48	63	89	95
Net Fixed Assets	18,765	19,447	19,320	20,096	19,968
Others	439	300	303	477	502
Total Liabilities	17,286	16,427	15,990	16,221	15,368
Current Liabilities	2,812	1,489	1,762	1,595	1,650
Account Payable	145	143	235	268	284
ST Borrowings	2,209	868	853	484	473
Others	458	478	675	843	893
LT Liabilities	14,474	14,938	14,229	14,626	13,718
Long-term Debts	14,256	14,059	13,382	13,591	12,650
Others	218	880	846	1,034	1,068
Sharholder's Equity	3,929	6,023	5,722	6,653	8,450
Common Stock	2,518	4,532	4,532	4,532	4,891
Capital Surplus	910	910	910	910	1,629
Retained Earnings	519	(1,488)	(1,525)	(965)	(308)
Other components	(18)	2,069	1,805	2,176	2,238

Source: KGI Securities Research

K OV	Ratios

Year to 31 Dec (Bt mn)	2020	2021	2022	2023F	2024F
Forecast Drivers					
Growth (% YoY)					
Sales	(63.9)	(35.6)	211.6	36.4	6.6
OP	(209.9)	37.5	(111.7)	522.7	16.0
EBITDA	(107.0)	384.2	(265.8)	107.9	8.0
NP	(485.0)	19.5	(89.1)	(349.9)	17.2
EPS	(485.8)	(17.4)	(91.2)	(349.9)	8.6
Profitabilitiy (%)					
Gross Profit Margin	(7.4)	(49.4)	31.9	42.5	43.9
Operating Margin	(49.6)	(105.8)	4.0	18.1	19.7
Operating EBITDA Margin	(5.7)	(42.8)	22.8	34.7	35.2
Net Profit Margin	(74.4)	(138.0)	(4.8)	8.9	9.8
ROAA	(8.8)	(9.4)	(1.0)	2.5	2.8
ROAE	(35.8)	(41.7)	(3.8)	9.1	8.8
Stability					
Gross Debt/Equity (%)	440.0	272.8	279.5	243.8	181.9
Net Debt/Equity (%)	398.7	252.1	252.7	221.0	152.1
Interest coverage (x)	(0.2)	(1.2)	2.3	4.3	4.6
Interest & ST Debt Coverage (x)	(0.4)	(1.1)	0.1	1.1	1.3
Cash Flow Interest Coverage (x)	(1.0)	(1.2)	2.8	3.5	3.5
Cash Flow/Interest & ST Debt (x)	(0.2)	(0.5)	1.0	1.8	1.8
Current Ratio (x)	0.7	1.8	1.2	1.4	2.0
Quick Ratio (x)	0.6	0.9	1.0	1.1	1.7
Net Debt (Bt mn)	15,663.6	15,185.4	14,458.3	14,701.4	12,851.8
Per Share Data (bt)					
EPS	(0.7)	(0.6)	(0.0)	0.1	0.1
CFPS	(0.2)	(0.1)	0.3	0.4	0.4
BVPS	1.6	1.3	1.3	1.5	1.7
SPS	0.9	0.3	1.0	1.4	1.4
EBITDA/Share	(0.1)	(0.1)	0.2	0.5	0.5
DPS	0.00	0.00	0.00	0.00	0.00
Activity					
Asset Turnover (x)	0.1	0.1	0.2	0.3	0.3
Day Recievables	20.7	21.7	10.2	12.0	14.3
Day Inventories	7.3	7.0	4.8	5.1	5.7
Day Payable	28.0	23.7	21.8	25.2	26.7
Cash Cycle	(0.1)	5.0	(6.8)	(8.1)	(6.6)

Source: KGI Securities Research

Profit & Loss

Year to 31 Dec (Bt mn)	2020	2021	2022	2023F	2024F
Revenue	2,306	1,485	4,629	6,314	6,733
Cost of Goods Sold	(2,477)	(2,220)	(3,154)	(3,633)	(3,777)
Gross Profit	(171)	(734)	1,475	2,681	2,956
Operating Expenses	(1,005)	(915)	(1,377)	(1,591)	(1,683)
Other Income	32	77	86	51	51
Operating Profit	(1,143)	(1,572)	183	1,140	1,323
Depreciation of Fixed Asset	1,012	936	872	1,053	1,045
Operating EBITDA	(131)	(636)	1,055	2,193	2,368
Non-Operating Income	(27)	3	15	3	3
Interest Income	10	3	3	3	3
Other Non-op Income	(38)	(0)	12	0	0
Non-Operating Expenses	(536)	(521)	(458)	(512)	(519)
Interest Expenses	(536)	(521)	(458)	(512)	(519)
Other Non-Op Expenses	0	0	0	0	0
Net investment income/(loss)	(18)	9	29	32	32
Pre-tax Profit	(1,725)	(2,081)	(231)	663	840
Current Taxation	39	(46)	26	(63)	(121)
Minorities	63	105	(11)	(40)	(62)
Extraordinary items	(93)	(29)	(8)	0	0
Net Profit	(1,715)	(2,050)	(224)	560	657
EPS (Bt)	(0.68)	(0.56)	(0.05)	0.12	0.13

Source: KGI Securities Research

Cash Flow

Year to 31 Dec (Bt mn)	2020	2021	2022	2023F	2024F
Operating Cash Flow	(536)	(634)	1,287	1,775	1,793
Profit (loss) for the year	(1,779)	(2,155)	(213)	600	719
Depreciation and Amortizatic	1,012	936	872	1,053	1,045
Change in Working Capital	(351)	45	257	122	29
Others	581.7	541.3	370.8	0.0	0.0
Investment Cash Flow	(602)	346	231	(1,959)	(923)
Net CAPEX	(626)	(198)	215	(1,933)	(917)
Change in LT Investment	13	541	14	(26)	(6)
Change in Other Assets	11	3	3	(0)	0
Free Cash Flow	(1,161.8)	(831.2)	1,501.3	(158.2)	875.6
Financial Cash Flow	1,785	(122)	(1,215)	171	127
Change in Share Capital	0	2,014	0	0	1,079
Net Change in Debt	2,305	(1,817)	(962)	(160)	(952)
Change in other LT Liab.	(519.6)	(318.7)	(252.5)	331.0	0.0
Net Cash Flow	654	(380)	290	(13)	997

Source: KGI Securities Research

Rates of Return on Invested Capital

Year	1	Cost of Goods Sold		Depreciation	٠.	Op. Expenses	_ Opera	ting
rear	1-	Revenue	+ -	Revenue	_ + .	Revenue	= Marg	gin
2020		75.4%		32.0%		43.6%	-51.0	1%
2021		97.2%		52.2%		61.6%	-111.	0%
2022		50.2%		17.9%		29.8%	2.19	%
2023F		41.5%		16.0%		25.2%	17.3	%
2024F		42.2%		13.9%		25.0%	18.9	%
Year	1/	Working Capital		Net PPE		Other Assets	_ Capi	tal
- I eai	17	Revenue	т -	Revenue		Revenue	Turno	ver
2020		-0.4		8.1		0.2	0.1	
2021		0.8		13.1		0.2	0.1	
2022		0.1		4.2		0.1	0.2	!
2023F		0.1		3.2		0.1	0.3	;
2024F		0.2		3.0		0.1	0.3	1
Year		Operating	х	Capital	Х	Cash	_ Afer-tax	Return
- rear		Margin		Turnover	^	Tax Rate	on Inv. C	apital
2020		-51.0%		0.1		2.2%	-0.1	%
2021		-111.0%		0.1		-2.2%	0.29	%
2022		2.1%		0.2		9.6%	0.09	%
2023F		17.3%		0.3		10.0%	0.59	%
2024F		18.9%		0.3		15.0%	0.99	%

Source: KGI Securities Research



The Erawan Group - Recommendation & target price history



Date	Rating	Target	Price
23-Feb-23	Outperform	6.30	5.05
10-Jan-23	Outperform	5.50	4.56
18-Oct-22	Outperform	5.10	4.30
5-Sep-22	Outperform	5.00	3.72

Source: KGI Securities Research



Corporate Governance Report of Thai Listed Companies

Stock	Company name	Stock	Company name	Stock	Company name
AAV	ASIA AVIATION	EGCO	ELECTRICITY GENERATING	PTTEP	PTT EXPLORATION AND PRODUCTION
ADVANC	ADVANCED INFO SERVICE	GFPT	GFPT	PTTGC	PTT GLOBAL CHEMICAL
AMA	AMA MARINE	GGC	GLOBAL GREEN CHEMICALS	PYLON	PYLON
AMATA	AMATA CORPORATION	GPSC	GLOBAL POWER SYNERGY	QН	QUALITY HOUSES
ANAN	ANANDA DEVELOPMENT	HANA	HANA MICROELECTRONICS	RATCH	RATCHABURI ELECTRICITY GENERATING HOLDING
АОТ	AIRPORTS OF THAILAND	HMPRO	HOME PRODUCT CENTER	RS	RS
AP	ASIAN PROPERTY DEVELOPMENT	INTUCH	SHIN CORPORATION	SCB	THE SIAM COMMERCIAL BANK
BANPU	BANPU	IRPC	IRPC	scc	THE SIAM CEMENT
ВСР	THE BANGCHAK PETROLEUM	IVL	INDORAMA VENTURES	sccc	SIAM CITY CEMENT
BCPG	BCPG	KBANK	KASIKORNBANK	SEAFCO	SEAFCO
BDMS	BANGKOK DUSIT MEDICAL SERVICES	KCE	KCE ELECTRONICS	SMPC	SAHAMITR PRESSURE CONTAINER
BEC	BEC WORLD	ККР	KIATNAKIN BANK	SPALI	SUPALAI
ВЕМ	BANGKOK EXPRESSWAY AND METRO	ктв	KRUNG THAI BANK	SPRC	STAR PETROLEUM REFINING
BGRIM	B.GRIMM POWER	ктс	KRUNGTHAI CARD	svi	SVI
ВРР	BANPU POWER	LH	LAND AND HOUSES	TACC	T.A.C. CONSUMER
BTS	BTS GROUP HOLDINGS	LPN	L.P.N. DEVELOPMENT	TCAP	THANACHART CAPITAL
CENTEL	CENTRAL PLAZA HOTEL	MAKRO	SIAM MAKRO	тнсом	THAICOM
CK	CH. KARNCHANG	мвк	MBK	TISCO	TISCO FINANCIAL GROUP
СКР	CK POWER	MINT	MINOR INTERNATIONAL	ТОР	THAI OIL
CPALL	CP ALL	мтс	MUANGTHAI CAPITAL	TRUE	TRUE CORPORATION
CPF	CHAROEN POKPHAND FOODS	PLANB	PLAN B MEDIA	ттв	TMBTHANACHART BANK
CPN	CENTRAL PATTANA	PSH	PRUKSA HOLDING	VGI	VGI GLOBAL MEDIA
DELTA	DELTA ELECTRONICS (THAILAND)	PTG	PTG ENERGY	WHA	WHA CORPORATION
DTAC	TOTAL ACCESS COMMUNICATION	PTT	PTT	WHAUP	

Companies with Very Good CG Scoring

Stock	Company name	Stock	Company name	Stock	Company name
BAM	BANGKOK COMMERCIAL ASSET MANAGEMENT	GULF	GULF ENERGY DEVELOPMENT	SAPPE	SAPPE
BBL	BANGKOK BANK	JMT	JMT NETWORK SERVICES	SAWAD	SRISAWAD POWER 1979
CBG	CARABAO GROUP	LPH	LADPRAO GENERAL HOSPITAL	SINGER	SINGER THAILAND
CHG	CHULARAT HOSPITAL	М	MK RESTAURANT GROUP	SPA	SIAM WELLNESS GROUP
сом7	COM7	MAJOR	MAJOR CINEPLEX GROUP	TFG	THAIFOODS GROUP
DOHOME	DOHOME	MEGA	MEGA LIFESCIENCES	TKN	TAOKAENOI FOOD & MARKETING
ERW	THE ERAWAN GROUP	NETBAY	NETBAY	ZEN	ZEN CORPORATION GROUP
GLOBAL	SIAM GLOBAL HOUSE	OSP	OSOTSPA		

Companies with Good CG Scoring

Stock	Company name	Stock	Company name St		Company name	
ВСН	BANGKOK CHAIN HOSPITAL	ESSO	ESSO (THAILAND)	SF	SIAM FUTURE DEVELOPMENT	
ВН	BUMRUNGRAD HOSPITAL	HUMAN	HUMANICA	SISB	SISB	
EKH	EKACHAI MEDICAL CARE	RBF	R&B FOOD SUPPLY	ТРСН	TPC POWER HOLDING	

Companies classified Not in the three highest score groups

	inpanies classifica ite in the timee ingliest seere groups					
Stock	Company name	Stock	Company name		Company name	
IIG	I&I GROUP	OR	PTT OIL AND RETAIL BUSINESS	STGT	SRI TRANG GLOVES (THAILAND)	
KEX	KERRY EXPRESS (THAILAND)	STEC	SINO-THAI ENGINEERING AND CONSTRUCTION			

Source: www.thai-iod.com

Disclaimer: The disclosure of the survey result of the Thai Institute of Directors Association ("IOD") regarding corporate governance is made pursuant to the policy of the Office of the Securities and Exchange Commission. The survey of the IOD is based on the information of a company listed on the Stock Exchange of Thailand and the Market for Alternative Investment disclosed to the public and able to be accessed by a general public investor. The result, therefore, is from the perspective of a third party. It is not an assessment of operation and is not based on inside information. The survey result is as of the date appearing in the Corporate Governance Report of Thai Listed Companies. As a result, the survey result may be changed after that date or when there is any change to the relevant information. Nevertheless, KGI Securities (Thailand) Public Company Limited (KGI) does not confirm, verify, or certify the accuracy and completeness of such survey result.



Anti-corruption Progress Indicator

Level 5: Extended

Stock	Company name	Stock	Company name	Stock	Company name
ADVANC	ADVANCED INFO SERVICE	GLOBAL	SIAM GLOBAL HOUSE	QH	QUALITY HOUSES
ANAN	ANANDA DEVELOPMENT	GPSC	GLOBAL POWER SYNERGY	RATCH	RATCHABURI ELECTRICITY GENERATING HOLDING
BBL	BANGKOK BANK	HMPRO	HOME PRODUCT CENTER	ROBINS	ROBINSON DEPARTMENT STORE
BCH	BANGKOK CHAIN HOSPITAL	IRPC	IRPC	SCC	THE SIAM CEMENT
BDMS	BANGKOK DUSIT MEDICAL SERVICES	KBANK	KASIKORNBANK	SIRI	SANSIRI
BIGC	BIG C SUPERCENTER	KCE	KCE ELECTRONICS	SPALI	SUPALAI
CK	CH. KARNCHANG	KKP	KIATNAKIN BANK	STEC	SINO-THAI ENGINEERING AND CONSTRUCTION
DCC	DYNASTY CERAMIC	KTB	KRUNG THAI BANK	TCAP	THANACHART CAPITAL
DELTA	DELTA ELECTRONICS (THAILAND)	LPH	LADPRAO GENERAL HOSPITAL	TISCO	TISCO FINANCIAL GROUP
DRT	DIAMOND ROOFING TILES	PACE	PACE DEVELOPMENT CORPORATION	TMT	THAI METAL TRADE
EGCO	ELECTRICITY GENERATING	PTT	PTT	TOP	THAI OIL
GFPT	GFPT	PTTGC	PTT GLOBAL CHEMICAL		

Level 4: Certified

Stock	Company name	Stock	Company name	Stock	Company name
AAV	ASIA AVIATION	ERW	THE ERAWAN GROUP	SAPPE	SAPPE
AP	ASIAN PROPERTY DEVELOPMENT	GLOW	GLOW ENERGY	SAWAD	SRISAWAD POWER 1979
BA	BANGKOK AIRWAYS	GUNKUL	GUNKUL ENGINEERING	SCB	THE SIAM COMMERCIAL BANK
BANPU	BANPU	ILINK	INTERLINK COMMUNICATION	SCN	SCAN INTER
BCP	THE BANGCHAK PETROLEUM	KTC	KRUNGTHAI CARD	SEAFCO	SEAFCO
ВН	BUMRUNGRAD HOSPITAL	LH	LAND AND HOUSES	SVI	SVI
BJCHI	BJC HEAVY INDUSTRIES	LPN	L.P.N. DEVELOPMENT	TASCO	TIPCO ASPHALT
CBG	CARABAO GROUP	MAKRO	SIAM MAKRO	TKN	TAOKAENOI FOOD & MARKETING
CENTEL	CENTRAL PLAZA HOTEL	MALEE	MALEE SAMPRAN	TMB	TMB BANK
CHG	CHULARAT HOSPITAL	MINT	MINOR INTERNATIONAL	TRT	TIRATHAI
CKP	CK POWER	MODERN	MODERNFORM GROUP	TRUE	TRUE CORPORATION
CPF	CHAROEN POKPHAND FOODS	NOK	NOK AIRLINES	TVO	THAI VEGETABLE OIL
CPN	CENTRAL PATTANA	PTTEP	PTT EXPLORATION AND PRODUCTION		
DTAC	TOTAL ACCESS COMMUNICATION	PYLON	PYLON		

Level 3: Established

Stock	Company name	Stock	Company name	Stock	Company name
BEM	BANGKOK EXPRESSWAY AND METRO	MTLS	MUANGTHAI LEASING	SPRC	STAR PETROLEUM REFINING
CPAL	CP ALL	SCI	SCI ELECTRIC		

No progress

Stock	Company name	Stock	Company name	Stock	Company name
AOT	AIRPORTS OF THAILAND	BPP	BANPU POWER	FN	FN FACTORY OUTLET
BCPG	BCPG	BTS	BTS GROUP HOLDINGS	TPCH	TPC POWER HOLDING

Source: www.cgthailand.org

Disclaimer: The disclosure of the Anti-Corruption Progress Indicators of a listed company on the Stock Exchange of Thailand, which is assessed by the relevant institution as disclosed by the Office of the Securities and Exchange Commission, is made in order to comply with the policy and sustainable development plan for the listed companies. The relevant institution made this assessment based on the information received from the listed company, as stipulated in the form for the assessment of Anti-corruption which refers to the Annual Registration Statement (Form 56-1), Annual Report (Form 56-2), or other relevant documents or reports of such listed company. The assessment result is therefore made from the perspective of a third party. It is not an assessment of operation and is not based on any inside information. Since this assessment is only the assessment result as of the date appearing in the assessment result, it may be changed after that date or when there is any change to the relevant information. Nevertheless, KGI Securities (Thailand) Public Company Limited (KGI) does not confirm, verify, or certify the accuracy and completeness of the assessment result.



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Rating	Definition
Outperform (OP)	The stock's excess return over the next twelve months is ranked in the top 40% of KGI's coverage universe in the related market (e.g. Taiwan)
Neutral (N)	The stock's excess return over the next twelve months is ranked in the range between the top 40% and the bottom 40% of KGI's coverage universe in the related market (e.g. Taiwan)
Under perform (U)	The stock's excess return over the next twelve months is ranked in the bottom 40% of KGI's coverage universe in the related market (e.g. Taiwan).
Not Rated (NR)	The stock is not rated by KGI.
Restricted (R)	KGI policy and/or applicable law regulations preclude certain types of communications, including an investment recommendation, during the course of KGI's engagement in an investment banking transaction and in certain other circumstances.
	Excess return = 12M target price/current price-
Note	When an analyst publishes a new report on a covered stock, we rank the stock's excess return with those of other stocks in KGI's coverage universe in the related market. We will assign a rating based on its ranking. If an analyst does not publish a new report on a covered stock, its rating will not be changed automatically.

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