EQUITY RESEARCH - COMPANY REPORT

PRECIOUS SHIPPING

PSL TB

THAILAND / TRANSPORT & LOGISTIC

EDOM BUN

TARGET PRICE	THB8.50
CLOSE	THB8.20
UP/DOWNSIDE	+3.7%
PRIOR TP	THB11.00
CHANGE IN TP	-22.7%
TP vs CONSENSUS	-22 70/

INANS

คาดกำไรลดตามค่าระวางเรือที่ลดลง

- ปรับลดประมาณการจากการคาดการณ์ค่าระวางเรือลดลงหลังคาดการเดินเรือกลับมา
 เป็นปกติ สายเรือไม่ต้องเดินเรืออ้อมเหมือนในปีนี้
- คาดกำไรปกติก้าวกระโดดในปีนี้ก่อนจะปรับลงในปี 2025
- ปรับราคาเป้าหมายปี 2025 เป็น 8.50 บาท ลดคำแนะนำเป็นถือ

คาดอัตราค่าระวางเรือชะลอใน 2H24 และต่อเนื่องถึงปี 2025

ดัชนี Supramax ซึ่งเป็นดัชนีสะท้อนเรือขนาดเดียวกับของ PSL ใน 3QTD เฉลี่ยที่ 1,346 จุด ลดลง 1.3% จากค่าเฉลี่ยใน 2Q24 ส่วนดัชนี Handysize เฉลี่ยอยู่ที่ 752 จุดใน 3QTD สูงกว่า ค่าเฉลี่ยใน 2Q24 อยู่ 3.7% เราคาดดัชนี Supramax/Handysize จะชะลอลงใน 2H24 จาก ปริมาณการขนส่งที่ลดลงของถ่านหินและเมล็ดพืช แนวโน้มของเศรษฐกิจจีนที่ชะลอลง และ ความแออัดของท่ารเอต่างๆ ที่บรรเทา นอกจากนี้ เรายังคาดว่าการเดินเรืออ้อมแหลมกู๊ดโฮป ในปี้ซึ่งใช้ระยะเวลาเดินเรือนานขึ้น จะคลี่คลายในปี 2025 ซึ่งเท่ากับอุปทาเรือเพิ่มขึ้นโดย ปริยาย

ปรับลดประมาณการจากการดาดการณ์ค่าระวางเรือลดลง

เราคงประมาณการกำไรปกติในปี 2024 แต่ปรับลดประมาณการกำไรปกติปี 2025-26 ลง 24% และ 29% ตามลำดับ จาก 1) ปรับลดอัตราค่าระวางเรือเทกองลงจากเดิม; 2) ตั้งสมมติฐาน ค่าใช้จ่ายในการดำเนินงานสูงขึ้น; และ3) ปรับเพิ่มค่าใช้จ่ายด้านดอกเบี้ยเนื่องจากอัตรา ดอกเบี้ยในท้องตลาดที่ยังอยู่ในระดับสูง บนสมมติฐานใหม่ เราคาดรายได้จากการเดินเรือของ PSL ในปีนี้จะเพิ่มขึ้น 24% เป็น USD13,484 ต่อวัน ก่อนปรับลง 4% เป็น USD13,004 ต่อวัน ในปี 2025 ทั้งนี้ ความต้องการเรือขนาดเล็กคาดว่าจะมีน้อยกว่าเรือขนาดใหญ่ สำหรับค่าระวาง ปี 2026 คาดเพิ่มขึ้น 2%

คาดกำไรปกติก้าวกระโดดในปีนี้ก่อนจะปรับลงในปี 2025

ค่าใช้จ่ายทางด้านดอกเบี้ยของ PSL ปรับขึ้นเร็วกว่าคาดมาหลายไตรมาสจากอัตราดอกเบี้ย SOFR ที่ปรับสูงขึ้นในปีที่ผ่านมา และการเพิ่มขึ้นของภาระหนี้เงินกู้จากการปรับกองเรือของ บริษัท เราจึงปรับเพิ่มสมมติฐานภาระดอกเบี้ยจ่ายขึ้น บนสมมติฐานใหม่ เราคาดกำไรปกติของ PSL จะเติบโตก้าวกระโดด 132% y-y ในปี 2024 และคาดลดลง 22% y-y ในปี 2025 และ ชะลอลงอีก 6% ในปี 2026

ราคาเป้าหมายปี 2025 อยู่ที่ 8.50 บาท ลดคำแนะนำเป็นถือ

เราปรับไปใช้ราคาเป้าหมายปี 2025 เพื่อให้สะท้อนทิศทางกำไรในอนาคตได้ดีกว่า ราคา เป้าหมายของ PSL จะเป็น 8.50 บาท อิง 2025E P/E ที่ 11.3 เท่า เท่ากับค่าเฉลี่ย 3 ปีที่ผ่าน มา เราปรับลดคำแนะนำเป็น ถือ

KEY STOCK DATA

YE Dec (THB m)	2023	2024E	2025E	2026E
Revenue	5,099	6,362	6,137	6,048
Net profit	709	1,679	1,195	1,118
EPS (THB)	0.45	1.08	0.77	0.72
vs Consensus (%)	-	15.5	(17.2)	(22.4)
EBITDA	2,553	3,654	3,325	3,245
Recurring net profit	661	1,532	1,195	1,118
Core EPS (THB)	0.42	0.98	0.77	0.72
Chg. In EPS est. (%)	-	-	(24.2)	(29.0)
EPS growth (%)	(86.4)	131.6	(22.0)	(6.4)
Core P/E (x)	19.3	8.3	10.7	11.4
Dividend yield (%)	3.0	6.6	4.7	4.4
EV/EBITDA (x)	7.0	4.8	5.3	5.5
Price/book (x)	0.8	0.7	0.7	0.7
Net debt/Equity (%)	30.9	26.7	27.3	28.4
ROE (%)	4.0	9.0	6.7	6.2



Share price performance	1 Month	3 Month	12 Month
Absolute (%)	(0.6)	(17.6)	(5.7)
Relative to country (%)	(2.1)	(15.6)	7.5
Mkt cap (USD m)			372
3m avg. daily turnover (USD m	1)		3.0
Free float (%)			48
Major shareholder	Globex Cor	poration Lim	ited (28%)
12m high/low (THB)			11.20/7.20
Issued shares (m)			1,559.29

Sources: Bloomberg consensus; FSSIA estimates



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Investment thesis

While we maintain our 2024 projection, we cut our core profit forecasts for 2025-26 by 24% and 29%, respectively, mainly due to 1) an expected drop in dry bulk freight rates; 2) higher OPEX assumptions; and 3) higher interest expense estimates due to the rising market interest rates.

We roll over our TP to 2025 to better reflect its future profit potential. Our TP is now at THB8.50, based on a 2025E P/E of 11.3x, its three-year historical average. We downgrade our rating to HOLD.

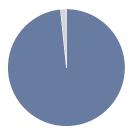
Company profile

Precious Shipping (PSL) is a pure dry cargo ship-owner operating in the Handysize, Supramax and Ultramax sectors of the tramp freight market. PSL was founded in 1989, commenced commercial operations in March 1991, and listed on the Stock Exchange of Thailand in September 1993. As of end-2022, PSL has 38 fleet vessels worth USD799m in book value, with an aggregate capacity of 1,657,579 DWT.

www.preciousshipping.com

Principal activities (revenue, 2023)

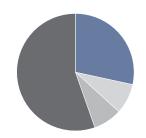
- Time charter 98.4 %
- Voyage charter 1.5 %
- Service revenue 0.1 %



Source: Precious Shipping

Major shareholders

- Globex Corporation Limited -28.4 %
- Graintrade Limited 8.3 %
- Bank Julius Baer & Co. Ltd., Singapore - 7.9 %
- Others 55.4 %



Source: Precious Shipping

Catalysts

Key potential catalysts include 1) fewer ships being built, which could reduce global fleet capacity; and 2) China's stimulus to boost the economy.

Risks to our call

Downside risks to our P/E-based TP include 1) a fall in freight rates (time charter equivalent (TCE)); 2) exchange rate volatility; 3) China's slow economic growth; and 4) regulatory risks, including new EEXI and CII requirements, effective 1 Jan-23. Upside risks to our P/E-based TP include 1) higher freight rates (TCE); 2) better-than-expected economic growth in China; and 3) a prolonged Red Sea crisis and shipping disruptions.

Event calendar

Date	Event
November 2024	3Q24 earnings announcement

Key assumptions

	2023A	2024E	2025E	2026E
TCE rate (USD/day)	10,907	13,484	13,004	13,282
TCE rate growth (%)	(45.3)	23.6	(3.6)	2.1
OPEX (USD/day)	5,205	5,220	5,295	5,380
Gross margin (%)	29.5	40.3	35.7	34.3
SG&A to sales (%)	6.6	6.6	6.7	6.7

Source: FSSIA estimates

Earnings sensitivity

- For every 1% change in its TCE rate, we project PSL's 2024 net profit to change by 3.5%, all else being equal.
- For every 1% change in gross margin, we project PSL's 2024 net profit to change by 4.0%, all else being equal.

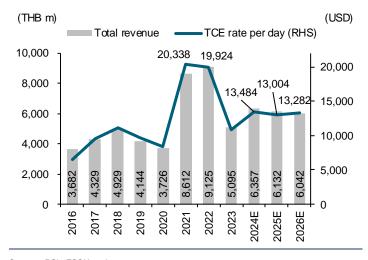
Source: FSSIA estimates

Exhibit 1: Key changes in assumptions

		Current			Previous		Change			
	2024E	2025E	2026E	2024E	2025E	2026E	2024E	2025E	2026E	
	(THB m)	(THB m)	(%)	(%)	(%)					
Total revenue	6,362	6,137	6,048	6,362	6,563	6,575	0.0	(6.5)	(8.0)	
TCE rate (USD/day)	13,484	13,004	13,282	13,484	14,017	14,538	0.0	(7.2)	(8.6)	
OPEX (USD/day)	5,220	5,295	5,380	5,220	5,235	5,303	0.0	1.1	1.4	
Cost of goods sold	(2,256)	(2,385)	(2,381)	(2,256)	(2,360)	(2,349)	0.0	1.1	1.4	
Gross profit	4,106	3,753	3,666	4,106	4,203	4,226	0.0	(10.7)	(13.2)	
SG&A	(530)	(515)	(508)	(530)	(542)	(549)	0.0	(5.0)	(7.5)	
EBITDA	3,654	3,325	3,245	3,654	3,734	3,751	0.0	(11.0)	(13.5)	
Interest expense	555	551	523	555	567	560	0.0	(2.8)	(6.5)	
Core profit	1,532	1,195	1,118	1,532	1,577	1,574	0.0	(24.2)	(29.0)	
Margins	(%)	(%)	(%)	(%)	(%)	(%)	(ppt)	(ppt)	(ppt)	
Gross margin	40.3	35.7	34.3	40.3	40.2	40.1	0.0	(4.6)	(5.8)	
SG&A to sales	6.6	6.7	6.7	6.6	6.6	6.7	0.0	0.1	0.0	
EBITDA margin	57.5	54.2	53.7	57.5	56.9	57.1	0.0	(2.7)	(3.4)	
Core profit margin	24.1	19.5	18.5	24.1	24.0	24.0	0.0	(4.6)	(5.5)	

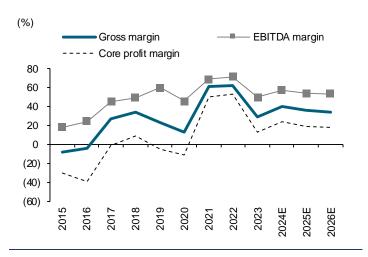
Sources: PSL, FSSIA estimates

Exhibit 2: Revenue and TCE rate



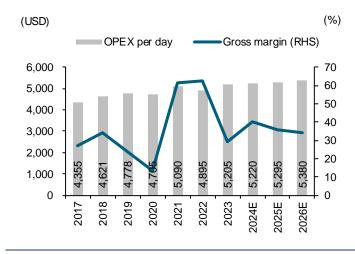
Sources: PSL, FSSIA estimates

Exhibit 4: Margins



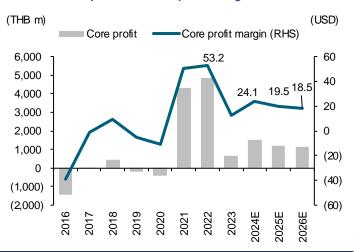
Sources: PSL, FSSIA estimates

Exhibit 3: OPEX and gross margin



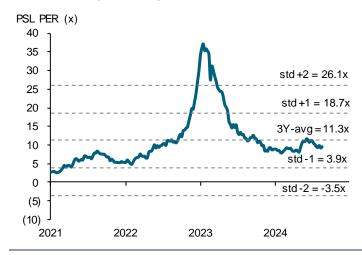
Sources: PSL, FSSIA estimates

Exhibit 5: Core profit and core profit margin



Sources: PSL, FSSIA estimates

Exhibit 6: One-year rolling forward P/E band



Sources: Bloomberg, FSSIA estimates

Exhibit 7: One-year rolling forward P/BV band



Sources: Bloomberg, FSSIA estimates

Financial Statements

Precious Shipping

Cast of goods sold G.3.401) G.3.995) G.3.796) G.3.9761 G.5.728 1,504 2,566 2,189 G.706 Sprift G.707 (425) G.707 (4	ofit and Loss (THB m) Year Ending Dec	2022	2023	2024E	2025E	2026E
Gross profit Gross profit Operating piccome 17	venue	9,129	5,099	6,362	6,137	6,048
Other operating income	st of goods sold	(3,401)	(3,595)	(3,796)	(3,948)	(3,973)
Operating pettro (4,27)	oss profit	5,728	1,504	2,566	2,189	2,075
Operating EBITDA	ner operating income	17	46	78	87	86
Depreciation (1,324) (1,429) (1,540) (1,563) (1,563) (1,560) (1,563) (1,560) (1,563) (1,560) (1,563) (1,560) (1,563) (1,560) (1,563)	_					(508)
Soodwill amortisation 0						3,245
Departing EBIT S.229 1,124 2,114 1,761 1 1 1 1 1 1 1 1 1			, , ,	,		(1,591)
Net financing costs (382)						0
Associates 29 21 20 21 Recurring non-operating income 29 21 20 21 Recurring non-operating income 29 21 20 21 Recurring income 29 21 Recurring incom	_	· ·	· ·	*	•	1,653
Recurring non-operating income 29 21 20 21						(523)
Non-recurring items 0 48 147 0 Profit before tax 4,866 713 1,726 1,231 Tax (15) (4) (47) (36) Profit fater tax (15) (4) (47) (36) Profit fater tax 4,851 709 1,679 1,195 Minonity interests 0 0 0 0 0 0 0 Preferred dividends						22
Profit before tax (1,866 713 1,726 1,231 (724 (736)) Profit after tax (1,5) (4) (47 (736)) Profit after tax (1,5) (4,5)						22
Tax	_					0 4 453
Profit after tax 4,851 709 1,679 1,195 Winnorly interests 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0		•		*	•	1,152 (34)
Minority interests 0 0 0 0 Preferred dividends -						1,118
Perferred dividends		•		*	•	0
Chemical Company Chemical Co	•	-	-	-	-	-
Reported net profit 4,851 709 1,679 1,195		_	_	_	_	_
Non-recurring items & goodwill (net) 0		4.851	709	1.679	1.195	1,118
Recurring net profit 4,850 661 1,532 1,195		•		*	•	0
Recurring EPS * 3.11 0.42 0.98 0.77 Reported EPS 3.11 0.45 1.08 0.77 Reported EPS 1.75 0.25 0.54 0.38 Diluted shares (used to calculate per share data) 1.559 1.559 1.559 1.559 Growth Revenue (%) 6.0 (44.1) 24.8 (3.5) Deprating EBITDA (%) 10.2 (61.0) 43.1 (9.0) Deprating EBITDA (%) 10.5 (78.5) 88.0 (16.7) Recurring EPS (%) 11.8 (86.4) 131.6 (22.0) Reported EPS (%) 8.4 (85.4) 136.7 (28.8) Deprating performance Gross margin inc. depreciation (%) 77.3 57.5 64.5 61.1 Deprating EBITDA margin (%) 77.3 57.5 64.5 61.1 Deprating EBIT margin (%) 53.1 13.0 24.1 19.5 Effective tax rate (%) 0.3 0.5 2.7 2.9 Dividend payout on recurring profit (%) 13.4 2.4 3.8 3.2 Dividend payout on recurring profit (%) 13.4 2.4 3.8 3.2 Deprating ROIC (%) 19.9 4.2 7.8 6.3 Deprating ROIC (%) 19.9 4.2 7.7 6.2 Deprating ROIC (%) 19.9 4.2 7.8 6.3 Deprating ROIC (%) 19.9 4.2 7.8 6.3 Deprating ROIC (%) 19.9 4.2 7.7 6.2 Deprating ROIC (%) 19.9 4.2 7.8 6.3 Deprating ROIC (%) 19.9 4.2 7.7 6.2 Deprating ROIC (%) 19.9 4.2 7.8 6.2 Deprating ROIC (%) 19.9 6.7 7.9 6.2 Deprating ROIC (%) 19.9 6.2 7.2 Deprating ROIC (%) 19.9 6.2 7.2 Deprating ROIC (%) 19.9 6.2 7.2 Depratin						1,118
Reported EPS 3.11 0.45 1.08 0.77 PPS 1.75 0.25 0.54 0.38 0.77 PPS 1.75 0.25 0.54 0.38 0.38 0.38 0.38 0.38 0.38 0.38 0.38	r share (THB)					
DPS 1.75 0.25 0.54 0.38 Diluted shares (used to calculate per share data) 1,559 1,55	curring EPS *	3.11	0.42	0.98	0.77	0.72
1,559 1,59 1,559 1,559 1,559 1,559 1,559 1,559 1,559 1,559	ported EPS	3.11	0.45	1.08	0.77	0.72
Serowth Seronue (%) 6.0 (44.1) 24.8 (3.5)	S	1.75	0.25	0.54	0.38	0.36
Revenue (%) 6.0 (44.1) 24.8 (3.5) Operating EBITDA (%) 10.2 (61.0) 43.1 (9.0) Operating EBITDA (%) 10.5 (78.5) 88.0 (16.7) Recurring EPS (%) 11.8 (86.4) 131.6 (22.0) Reported EPS (%) 8.4 (85.4) 136.7 (28.8) Operating performance Gross margin inc. depreciation (%) 62.7 29.5 40.3 35.7 Gross margin exc. depreciation (%) 77.3 57.5 64.5 61.1 Operating EBITDA margin (%) 71.8 50.1 57.4 54.2 Operating EBIT margin (%) 53.1 13.0 24.1 19.5 Effective tax rate (%) 0.3 0.5 2.7 2.9 Dividend payout on recurring profit (%) 56.3 58.9 54.8 50.0 Interest cover (X) 13.4 2.4 3.8 3.2 Operating ABIT margin (%) 13.4 2.4 3.8 3.2 Inventory days 5.6 6.1 4.9 4.8 Operating ROIC (%) 19.9 4.2 7.8 6.3 ROIC (%) 19.9 4.2 7.8 6.3 ROIC (%) 19.5 4.2 7.7 6.2 ROC (%) 31.5 4.0 9.0 6.7 ROA (%) 21.6 4.3 7.8 6.2 Pre-exceptional, pre-goodwill and fully diluted Erevenue by Division (THB m) 2022 2023 2024 2025 2	uted shares (used to calculate per share data)	1,559	1,559	1,559	1,559	1,559
Departing EBITDA (%) 10.2 (61.0) 43.1 (9.0) 10.5 (78.5) 88.0 (16.7) 10.5 (78.5) 88.0 (16.7) 11.8 (86.4) 131.6 (22.0) 11.8 (86.4) 131.6 (22.0) 11.8 (86.4) 136.7 (28.8) 136.7	owth					
Departing EBIT (%) 10.5 (78.5) 88.0 (16.7) Recurring EPS (%) 11.8 (86.4) 131.6 (22.0) Reported EPS (%) 8.4 (85.4) 136.7 (28.8) Reported EPS (%) 77.3 57.5 64.5 64.5 61.1 Reported EPS (%) 77.3 57.5 64.5 64.5 61.1 Reported EPS (%) 77.8 50.1 57.4 54.2 77.2 79.1 79.2 79.	venue (%)	6.0	(44.1)	24.8	(3.5)	(1.5)
Recurring EPS (%) 11.8 (86.4) 131.6 (22.0) Reported EPS (%) 8.4 (85.4) 136.7 (28.8) Derating performance Gross margin inc. depreciation (%) 62.7 29.5 40.3 35.7 Gross margin exc. depreciation (%) 77.3 57.5 64.5 61.1 Deperating EBITDA margin (%) 71.8 50.1 57.4 54.2 Deperating EBITDA margin (%) 57.3 22.1 33.2 28.7 Net margin (%) 53.1 13.0 24.1 19.5 Effective tax rate (%) 0.3 0.5 2.7 2.9 Dividend payout on recurring profit (%) 56.3 58.9 54.8 50.0 Interest cover (X) 13.4 2.4 3.8 3.2 Inventory days 5.6 6.1 4.9 4.8 Debtor days 9.1 20.6 18.0 18.3 Creditor days 9.1 20.6 18.0 18.3 Creditor days 82.5 83.2 74.0 78.1 Deperating ROIC (%) 19.9 4.2 7.8 6.3 ROIC (%) 19.5 4.2 7.7 6.2 ROE (%) 31.5 4.0 9.0 6.7 ROA (%) 21.6 4.3 7.8 6.2 Revenue by Division (THB m) 2022 2023 2024E 2025E 2	erating EBITDA (%)	10.2	(61.0)	43.1	(9.0)	(2.4)
Reported EPS (%) 8.4 (85.4) 136.7 (28.8) Operating performance Gross margin inc. depreciation (%) 62.7 29.5 40.3 35.7 Gross margin exc. depreciation (%) 77.3 57.5 64.5 61.1 Operating EBITDA margin (%) 71.8 50.1 57.4 54.2 Operating EBITDA margin (%) 57.3 22.1 33.2 28.7 Net margin (%) 53.1 13.0 24.1 19.5 Effective tax rate (%) 0.3 0.5 2.7 2.9 Obvidend payout on recurring profit (%) 56.3 58.9 54.8 50.0 Interest cover (X) 13.4 2.4 3.8 3.2 Inventory days 5.6 6.1 4.9 4.8 Obeltor days 9.1 20.6 18.0 18.3 Operating ROIC (%) 19.9 4.2 7.8 6.3 Creditor days 82.5 83.2 74.0 78.1 Operating ROIC (%) 19.5 4.2 7.7 6.2 ROIC (%) 31.5 4.0 9.0 6.7 ROIC (%) 21.6 4.3 7.8 6.2 Pre-exceptional, pre-goodwill and fully diluted Revenue by Division (THB m) 2022 2023 2024 2025 2 2025 5,463 5.8 Creditor (Ass.) 19.9 Division (THB m) 2022 2023 2024 2025 5,463 5.8 Creditor (Ass.) 19.9 Division (THB m) 2022 2023 2024 2025 5,463 5.8 Creditor (Ass.) 19.9 Division (THB m) 2022 2023 2024 2025 5,463 5.8 Creditor (Ass.) 20.4 Creditor (Ass.)	erating EBIT (%)	10.5	(78.5)	88.0	(16.7)	(6.1)
Operating performance Gross margin inc. depreciation (%) 62.7 29.5 40.3 35.7 Gross margin exc. depreciation (%) 77.3 57.5 64.5 61.1 Operating EBITDA margin (%) 71.8 50.1 57.4 54.2 Operating EBIT margin (%) 57.3 22.1 33.2 28.7 Net margin (%) 53.1 13.0 24.1 19.5 Effective tax rate (%) 0.3 0.5 2.7 2.9 Dividend payout on recurring profit (%) 56.3 58.9 54.8 50.0 Interest cover (X) 13.4 2.4 3.8 3.2 Inventory days 5.6 6.1 4.9 4.8 Debtor days 9.1 20.6 18.0 18.3 Creditor days 82.5 83.2 74.0 78.1 Operating ROIC (%) 19.9 4.2 7.8 6.3 ROIC (%) 19.5 4.2 7.7 6.2 ROE (%) 31.5 4.0 9.0 6.7 ROO (%) 21.6 4.3 7.8	curring EPS (%)	11.8	(86.4)	131.6	(22.0)	(6.4)
Gross margin inc. depreciation (%) 62.7 29.5 40.3 35.7 Gross margin exc. depreciation (%) 77.3 57.5 64.5 61.1 Coperating EBITDA margin (%) 71.8 50.1 57.4 54.2 Coperating EBIT margin (%) 57.3 22.1 33.2 28.7 Coperating EBIT margin (%) 57.3 22.1 33.2 28.7 Coperating EBIT margin (%) 53.1 13.0 24.1 19.5 Coperating EBIT margin (%) 53.1 13.0 24.1 19.5 Coperating EBIT margin (%) 56.3 58.9 54.8 50.0 Coperating EBIT margin (%) 56.3 58.9 54.8 50.0 Coperating EBIT margin (%) 56.6 6.1 4.9 4.8 Coperating EBIT margin (%) 56.6 6.3 56.6 6.3 Coperating EBIT margin (%) 56.6 6.1 4.9 4.2 7.7 6.2 Coperating EBIT margin (%) 56.6 6.2 Coperating EBIT margin (%) 56.6 56.6 56.6 56.6 56.6 56.6 56.6 56.		8.4	(85.4)	136.7	(28.8)	(6.4)
Gross margin exc. depreciation (%) 77.3 57.5 64.5 61.1 Operating EBITDA margin (%) 71.8 50.1 57.4 54.2 Operating EBIT margin (%) 57.3 22.1 33.2 28.7 Net margin (%) 53.1 13.0 24.1 19.5 Effective tax rate (%) 0.3 0.5 2.7 2.9 Dividend payout on recurring profit (%) 56.3 58.9 54.8 50.0 Interest cover (X) 13.4 2.4 3.8 3.2 Inventory days 5.6 6.1 4.9 4.8 Debtor days 9.1 20.6 18.0 18.3 Creditor days 82.5 83.2 74.0 78.1 Operating ROIC (%) 19.9 4.2 7.8 6.3 ROIC (%) 19.5 4.2 7.7 6.2 ROE (%) 31.5 4.0 9.0 6.7 ROA (%) 21.6 4.3 7.8 6.2 **Pre-exceptional, pre-goodwill and fully diluted Revenue by Division (THB m) 2022 2023 2024E 2025E 2						
Operating EBITDA margin (%) 71.8 50.1 57.4 54.2 Operating EBIT margin (%) 57.3 22.1 33.2 28.7 Net margin (%) 53.1 13.0 24.1 19.5 Effective tax rate (%) 0.3 0.5 2.7 2.9 Dividend payout on recurring profit (%) 56.3 58.9 54.8 50.0 Interest cover (X) 13.4 2.4 3.8 3.2 Inventory days 5.6 6.1 4.9 4.8 Debtor days 9.1 20.6 18.0 18.3 Creditor days 82.5 83.2 74.0 78.1 Operating ROIC (%) 19.9 4.2 7.8 6.3 ROIC (%) 19.5 4.2 7.7 6.2 ROE (%) 31.5 4.0 9.0 6.7 ROA (%) 21.6 4.3 7.8 6.2 *Pre-exceptional, pre-goodwill and fully diluted **Revenue by Division (THB m) **Division (THB m)** **Division (THB m)						34.3
Departing EBIT margin (%) 57.3 22.1 33.2 28.7 Net margin (%) 53.1 13.0 24.1 19.5 Effective tax rate (%) 0.3 0.5 2.7 2.9 Dividend payout on recurring profit (%) 56.3 58.9 54.8 50.0 Interest cover (X) 13.4 2.4 3.8 3.2 Inventory days 5.6 6.1 4.9 4.8 Debtor days 9.1 20.6 18.0 18.3 Departing ROIC (%) 19.9 4.2 7.8 6.3 ROIC (%) 19.5 4.2 7.7 6.2 ROE (%) 31.5 4.0 9.0 6.7 ROA (%) 21.6 4.3 7.8 6.2 Pre-exceptional, pre-goodwill and fully diluted Revenue by Division (THB m) 2022 2023 2024E 2025E 2						60.6
Net margin (%) 53.1 13.0 24.1 19.5 Effective tax rate (%) 0.3 0.5 2.7 2.9 Dividend payout on recurring profit (%) 56.3 58.9 54.8 50.0 Interest cover (X) 13.4 2.4 3.8 3.2 Inventory days 5.6 6.1 4.9 4.8 Debtor days 9.1 20.6 18.0 18.3 Creditor days 82.5 83.2 74.0 78.1 Departing ROIC (%) 19.9 4.2 7.8 6.3 ROIC (%) 19.5 4.2 7.7 6.2 ROE (%) 31.5 4.0 9.0 6.7 ROA (%) 21.6 4.3 7.8 6.2 Pre-exceptional, pre-goodwill and fully diluted Revenue by Division (THB m) 2022 2023 2024 2025E 2	· · · · · · · · · · · · · · · · · · ·					53.7
Effective tax rate (%) Dividend payout on recurring profit (%) nterest cover (X) 13.4 2.4 3.8 3.2 nventory days 5.6 6.1 4.9 4.8 Debtor days Perditor days 82.5 83.2 74.0 78.1 Deparating ROIC (%) 19.9 4.2 7.8 6.3 ROIC (%) 19.5 4.2 7.7 6.2 ROE (%) 31.5 4.0 9.0 6.7 ROA (%) 21.6 4.3 7.8 6.2 Pre-exceptional, pre-goodwill and fully diluted Revenue by Division (THB m) 2022 2023 2024 2025 2025 2025 2025 2025 2025 2025 2025 2025 2026 2027 2028						27.3
Dividend payout on recurring profit (%) 56.3 58.9 54.8 50.0 Interest cover (X) 13.4 2.4 3.8 3.2 Inventory days 5.6 6.1 4.9 4.8 Debtor days 9.1 20.6 18.0 18.3 Deperating ROIC (%) 19.9 4.2 7.8 6.3 ROIC (%) 19.5 4.2 7.7 6.2 ROE (%) 31.5 4.0 9.0 6.7 ROA (%) 21.6 4.3 7.8 6.2 Pre-exceptional, pre-goodwill and fully diluted Revenue by Division (THB m) 2022 2023 2024 2025 2 2025						18.5
Interest cover (X) 13.4 2.4 3.8 3.2 Inventory days 5.6 6.1 4.9 4.8 Debtor days 9.1 20.6 18.0 18.3 Deperating ROIC (%) 19.9 4.2 7.8 6.3 ROIC (%) 19.5 4.2 7.7 6.2 ROE (%) 31.5 4.0 9.0 6.7 ROA (%) 21.6 4.3 7.8 6.2 Pre-exceptional, pre-goodwill and fully diluted Revenue by Division (THB m) 2022 2023 2024 2025 2 2						2.9
Nentory days 5.6 6.1 4.9 4.8 Debtor days 9.1 20.6 18.0 18.3 Creditor days 82.5 83.2 74.0 78.1 Deperating ROIC (%) 19.9 4.2 7.8 6.3 ROIC (%) 19.5 4.2 7.7 6.2 ROE (%) 31.5 4.0 9.0 6.7 ROA (%) 21.6 4.3 7.8 6.2 Pre-exceptional, pre-goodwill and fully diluted Revenue by Division (THB m) 2022 2023 2024 2025 2 Time charter 8,992 5,016 5,665 5,463						50.0
Debtor days 9.1 20.6 18.0 18.3 Creditor days 82.5 83.2 74.0 78.1 Departing ROIC (%) 19.9 4.2 7.8 6.3 ROIC (%) 19.5 4.2 7.7 6.2 ROE (%) 31.5 4.0 9.0 6.7 ROA (%) 21.6 4.3 7.8 6.2 Pre-exceptional, pre-goodwill and fully diluted Revenue by Division (THB m) 2022 2023 2024 2025 2 2025 2 2025 5,463 8.992 5,016 5,665 5,463	` '					3.2
Creditor days 82.5 83.2 74.0 78.1 Operating ROIC (%) 19.9 4.2 7.8 6.3 ROIC (%) 19.5 4.2 7.7 6.2 ROE (%) 31.5 4.0 9.0 6.7 ROA (%) 21.6 4.3 7.8 6.2 * Pre-exceptional, pre-goodwill and fully diluted Revenue by Division (THB m) 2022 2023 2024E 2025E 2 Time charter 8,992 5,016 5,665 5,463 5						4.9 16.6
Operating ROIC (%) 19.9 4.2 7.8 6.3 ROIC (%) 19.5 4.2 7.7 6.2 ROE (%) 31.5 4.0 9.0 6.7 ROA (%) 21.6 4.3 7.8 6.2 * Pre-exceptional, pre-goodwill and fully diluted Revenue by Division (THB m) 2022 2023 2024E 2025E 2 Time charter 8,992 5,016 5,665 5,463 5	•					16.6 77.4
ROIC (%) 19.5 4.2 7.7 6.2 ROE (%) 31.5 4.0 9.0 6.7 ROA (%) 21.6 4.3 7.8 6.2 ROE (%) 2022 2023 2024 2025 2025 2026 2026 2026 2026 2026 2026	•					77.4 5.8
ROE (%) 31.5 4.0 9.0 6.7 ROA (%) 21.6 4.3 7.8 6.2 Pre-exceptional, pre-goodwill and fully diluted Revenue by Division (THB m) 2022 2023 2024E 2025E 2 Time charter 8,992 5,016 5,665 5,463						5.8
ROA (%) 21.6 4.3 7.8 6.2 Pre-exceptional, pre-goodwill and fully diluted Revenue by Division (THB m) 2022 2023 2024E 2025E 2 Time charter 8,992 5,016 5,665 5,463	• •					6.2
* Pre-exceptional, pre-goodwill and fully diluted Revenue by Division (THB m) 2022 2023 2024E 2025E 2 Time charter 8,992 5,016 5,665 5,463						5.9
Revenue by Division (THB m) 2022 2023 2024E 2025E 2 Time charter 8,992 5,016 5,665 5,463	,	21.0	7.0	7.0	0.2	5.5
Time charter 8,992 5,016 5,665 5,463		2022	2023	2024E	2025E	2026E
vuyaye chanter 132 /9 1992 1609						5,580
Service revenue 4 5 5 5	· -					463 5

Sources: Precious Shipping; FSSIA estimates

Financial Statements

Precious Shipping

Cash Flow (THB m) Year Ending Dec	2022	2023	2024E	2025E	2026
Recurring net profit	4,850	661	1,532	1,195	1,11
epreciation	1,324	1,429	1,540	1,563	1,59
ssociates & minorities	-	-	-	- (570)	(0.4)
Other non-cash items	402	413	949	(573)	(640
Change in working capital	28	(336)	38	70	2.42
ash flow from operations	6,604	2,167	4,059	2,255	2,13
Capex - maintenance	(2,447)	(562)	(2,998)	(1,800)	(1,800
Capex - new investment	(2,447)	(562)	(2,996)	(1,800)	(1,000
let acquisitions & disposals Other investments (net)	30	21	21	14	4
cash flow from investing	(2,416)	(541)	(2,976)	(1,786)	(1,75
Dividends paid	(3,508)	(624)	(840)	(597)	(559
quity finance	(3,300)	0	0	0	(33.
ebt finance	(1,818)	710	147	(243)	(32
Other financing cash flows	(380)	(455)	0	0	(02.
ash flow from financing	(5,705)	(368)	(692)	(840)	(88
lon-recurring cash flows	-	-	-	-	
Other adjustments	104	1	0	0	
let other adjustments	104	1	0	0	
lovement in cash	(1,413)	1,259	390	(372)	(49
ree cash flow to firm (FCFF)	4,580.64	2,106.72	1,637.41	1,019.86	909.2
ree cash flow to equity (FCFE)	2,095.00	1,882.57	1,229.44	225.78	62.1
er share (THB)					
CFF per share	2.94	1.35	1.05	0.65	0.5
CFE per share	1.34	1.21	0.79	0.14	0.0
ecurring cash flow per share	4.22	1.61	2.58	1.40	1.3
alance Sheet (THB m) Year Ending Dec	2022	2023	2024E	2025E	2026
angible fixed assets (gross)	32,817	32,689	34,979	35,850	36,72
ess: Accumulated depreciation	(10,769)	(11,854)	(12,683)	(13,318)	(13,98
angible fixed assets (net)	22,048	20,836	22,296	22,532	22,74
stangible fixed assets (net)	16	9	9	9	
ong-term financial assets	81	82	82	82	8
vest. in associates & subsidiaries ash & equivalents	1,056	2,315	2,705	2,333	1,83
/C receivable	279	2,313	331	2,333	26
ventories	42	30	31	31	20
Other current assets	181	250	318	307	3(
current assets	1,557	2,890	3,384	2,957	2,43
Other assets	602	529	507	494	44
otal assets	24,304	24,346	26,278	26,074	25,71
Common equity	16,463	16,246	17,911	17,949	17,91
finorities etc.	0	0	0	0	
otal shareholders' equity	16,463	16,246	17,911	17,949	17,91
ong term debt	5,556	5,548	6,298	6,137	5,86
Other long-term liabilities	417	276	254	245	24
ong-term liabilities	5,974	5,824	6,553	6,382	6,10
√C payable	639	447	561	567	56
Short term debt	1,167	1,788	1,186	1,104	1,05
Other current liabilities	61	41	68	72	7
current liabilities	1,867	2,276	1,814	1,743	1,68
otal liabilities and shareholders' equity	24,304	24,346	26,278	26,074	25,71
let working capital	(198)	87	51	(15)	(3
vested capital	22,548	21,542	22,945	23,102	23,23
Includes convertibles and preferred stock which is be	ing treated as debt				
er share (THB)					
ook value per share	10.56	10.42	11.49	11.51	11.4
angible book value per share	10.55	10.41	11.48	11.50	11.4
inancial strength					
et debt/equity (%)	34.4	30.9	26.7	27.3	28
et debt/total assets (%)	23.3	20.6	18.2	18.8	19
urrent ratio (x)	0.8	1.3	1.9	1.7	1
F interest cover (x)	12.6	6.1	8.6	4.7	4
aluation	2022	2023	2024E	2025E	2026
ecurring P/E (x) *	2.6	19.3	8.3	10.7	11
ecurring P/E @ target price (x) *	2.7	20.0	8.7	11.1	11
eported P/E (x)	2.6	18.0	7.6	10.7	11
ividend yield (%)	21.3	3.0	6.6	4.7	4
rice/book (x)	0.8	0.8	0.7	0.7	C
rice/tangible book (x)	0.8	0.8	0.7	0.7	C
V/EBITDA (x) **	2.8	7.0	4.8	5.3	5
V/EBITDA @ target price (x) **	2.9	7.2	4.9	5.5	5
EV/invested capital (x)	0.8	0.8	0.8	0.8	C

Sources: Precious Shipping; FSSIA estimates

PRECIOUS SHIPPING PCL (PSL TB)

FSSIA ESG rating

★ ★ ★

Exhibit 6: FSSIA ESG score implication

55.45 /100

Rating	Score	Implication
****	>79-100	Leading its industry peers in managing the most significant ESG risks which not only better cost efficiency but also lead to higher profitability.
****	>59-79	A mixed track record of managing the most significant ESG risks and opportunities relative to industry peers.
***	>39-59	Relevant ESG materiality matrix has been constructively addressed, well-managed and incorporated into day-to-day operations, in which targets and achievements are evaluated annually.
**	>19-39	Relevant ESG materiality matrix has been identified with key management in charge for progress to be followed up on and to provide intensive disclosure. Most targets are conventional and achievable.
*	1-19	The company has adopted the United Nations Sustainable Development Goals (UN SDGs), established sustainability management guidelines and fully complies with regulations or ESG suggested guidance from related organizations such as the SET and SEC.

Sources: FSSIA estimates

Exhibit 7: ESG – peer comparison

	FSSIA	Domestic ratings						Global ratings					Bloomberg		
	ESG score	DJSI	SET THSI	THSI	CG score	AGM level	Thai CAC	Morningstar ESG risk	ESG Book	MSCI	Moody's	Refinitiv	S&P Global	ESG score	Disclosure score
SET100	69.20	5.34	4.40	4.40	4.76	4.65	3.84	Medium	51.76	BBB	20.87	58.72	63.91	3.72	28.17
Coverage	67.12	5.11	4.15	4.17	4.83	4.71	3.53	Medium	52.04	BB	16.97	56.85	62.09	3.40	31.94
NYT	43.79			Υ	5.00	5.00			53.86			57.61		6.57	45.96
PSL	55.45		Y	Y	5.00	5.00	Certified	Medium	59.76	BB			51.00		
RCL	27.51				4.00	4.00		High	41.46			20.37	13.00	.94	30.36
SJWD	42.41		Υ	Υ	5.00	5.00			56.00			42.01		3.44	41.46
TTA	65.35		Υ	Υ	5.00	5.00	Certified	Medium	56.56	AA		50.79	25.00	3.31	56.20

Sources: <u>SETTRADE.com</u>; * FSSIA estimate; FSSIA's compilation

Exhibit 8: ESG disclosure from company's one report

FY ending Dec 31	FY 2022	FY ending Dec 31	FY 2022
Environmental		Governance	
Climate change policy	Yes	Board size / Independent directors (ID) / Female	11 / 4 / 4
Climate change opportunities discussed		No. of board meetings for the year / % attendance	7 / 98%
GHG scope 2 location-based policy	Yes	Company conducts board evaluations	Yes
Biodiversity policy	Yes	Number of non-executive directors on board	8
Energy efficiency policy	Yes	Director share ownership guidelines	No
Electricity used	Yes	Board age limit	
Fuel used - crude oil/diesel	Yes	Age of the youngest / oldest director	34 / 69
Waste reduction policy	Yes	Number of executives / female	3/0
Water policy	Yes	Executive share ownership guidelines	No
Water consumption	Yes	Size of audit committee / ID	3/3
Social		Audit committee meetings	4
Human rights policy	Yes	Audit committee meeting attendance (%)	100
Policy against child labor	Yes	Size of compensation committee / ID	3/2
Quality assurance and recall policy		Number of compensation committee meetings	3
Consumer data protection policy	Yes	Compensation committee meeting attendance (%)	100
Equal opportunity policy	Yes	Size of nomination committee / ID	3/3
Gender pay gap breakout	-	Number of nomination committee meetings	3
Pct women in workforce	56	Nomination committee meeting attendance (%)	100
Business ethics policy	Yes	Board compensation (THB m)	8.5
Anti-bribery ethics policy	Yes	Executive compensation (THB m)	94.84
Health and safety policy	Yes	Auditor fee (THB m)	11.11
Lost time incident rate - employees	-	(EY Office Limited)	
Training policy	Yes	Total employee (no.)	133
Fair remuneration policy	Yes	Employee compensation (THB m)	315.37
Number of employees - CSR	Yes		
Total hours spent by firm - employee training	44286		
Social supply chain management	Yes		

Source: FSSIA's compilation

Disclaimer for ESG scoring

ESG score	Methodolog	IY				Rating					
The Dow Jones Sustainability Indices (DJSI) By S&P Global	process base from the ann	ed on the con rual S&P Glob	npanies' To oal Corpora	tal Sustainability	omponent selection Scores resulting Assessment (CSA). are selected for	Sustainability A ESG Score of I	ssessment (Cess than 45% are disquali	he annual S&P G SA) for DJSI. Co of the S&P Glob fied. The constitutiverse.	mpanies with al ESG Score	an S&P Global of the highest	
Sustainability Investment List (THSI) by The Stock Exchange of Thailand (SET)	managing bu Candidates in 1) no irregulation float of >150 up capital. S 70%; 2) inde- wrongdoing	usiness with to must pass the ar trading of the shareholders ome key disquependent direct related to CG	ransparency e preemptive he board me s, and comb lualifying cri ctors and fre i, social & el	e criteria, with tweembers and exe sined holding muteria include: 1) see float violation nvironmental imp	, updated annually. o crucial conditions: cutives; and 2) free st be >15% of paid- CG score of below	during the assessment year. The scoring will be fairly weighted again nature of the relevant industry and materiality.					
CG Score by Thai Institute of Directors Association (Thai IOD)	annually by the Thailand (SE	the Thai IOD,	with suppo lts are from	able developme rt from the Stock the perspective		Good (80-89), 3 and not rated for equitable treatr	3 for Good (70 or scores belonent of shareh 5%); 4) disclo	ories: 5 for Excell 1-79), 2 for Fair (6 w 50. Weightings olders (weight 29 sure & transpare	60-69), 1 for P include: 1) th 5% combined	ass (60-69), ne rights; 2) and); 3) the role of	
AGM level By Thai Investors Association (TIA) with support from the SEC	treatment and transparent and tof five the criteria cover date (45%), circulation of sexercised. The and verifiability	e incorporate and sufficientl e CG compor r AGM proced and after the ufficient informa e second assess r; and 3) openna	d into busin- ly disclosed nents to be dures before meeting (10 ation for voting ses 1) the easess for Q&A.	All form importa- evaluated annual e the meeting (49 19%). (The first assign and 2) facilitating the of attending meeting meet	and information is ant elements of two illy. The assessment 5%), at the meeting sesses 1) advance in how voting rights can be trings; 2) transparency the meeting minutes that			four categories: (80-89), and not			
Thai CAC By Thai Private Sector Collective Action Against Corruption (CAC)	establishmen policies. The (Companies of Declaration of Certification, in managers and	nt of key cont Certification eciding to becon Intent to kick of acluding risk ass	rols, and the is good for me a CAC cert fan 18-mont sessment, in ptablishment o	e monitoring and three years. rtified member stan in deadline to submi- place of policy and f whistleblowing ch	t by submitting a it the CAC Checklist for control, training of	passed Checkli	st will move fo e members a	ed by a committe or granting certific re twelve highly r chievements.	cation by the 0	CAC Council	
Morningstar Sustainalytics	based on an risk is unman regulatory filing	assessment naged. Source gs, news and ot	of how muc es to be review ther media, N	th of a company' wed include corpora GO reports/website				score is the sum higher ESG risk Medium	is scored.	ed risk. The	
		ompany feedbad uality & peer rev		oversies, issuer fee	edback on draft ESG	0-10	10-20	20-30	High 30-40	40+	
ESG Book	positioned to the principle helps explain over-weighti	outperform o of financial m n future risk-a	over the long nateriality in djusted per vith higher m	cluding informati	nodology considers ion that significantly riality is applied by	The total ESG scores using m	score is calcul ateriality-base	ated as a weight d weights. The s dicating better p	ed sum of the core is scaled	features	
MSCI					agement of financially reir exposure to ESG ris					nethodology to	
	AAA	8.571-10.00	00	Loodori	looding ito industry in m		anificant FCC si				
	AA	7.143-8.57	0	Leader:	leading its industry in ma	anaging the most si	gnificant ESG ris	sks and opportunitie	es		
	Α	5.714-7.14	2								
	BBB	4.286-5.71	3	Average:	a mixed or unexceptional industry peers	ai track record of ma	anaging the mos	t significant ESG ris	sks and opportui	nities relative to	
	ВВ	2.857-4.28									
	В	1.429-2.85		Laggard:	lagging its industry base	ed on its high expos	ure and failure to	o manage significan	t ESG risks		
	ccc	0.000-1.42									
Moody's ESG	believes that	t a company i	ntegrating E	SG factors into	ke into account ESG ob its business model and edium to long term.						
solutions		trancparontly	and object	,	company's relative ESC	100 on relative E	SG performan	ce and insufficie	nt degree of t	,	
Refinitiv ESG rating	based on pu	blicly availabl			0 to 25 = poor; >25 to 50 =	- salisiaciory, >50 i		1 > 1 3 10 100 = CXCC	llent.)		
Refinitiv ESG	based on pu reporting ma	blicly available sterial ESG dates obal ESG Sco	ata publicly. ore is a relat	(Score ratings are tive score measu	0 to 25 = poor; >25 to 50 = uring a company's perfo fication. The score rang	ormance on and	•			id impacts	
Refinitiv ESG rating	based on pu reporting ma	blicly available sterial ESG dates obal ESG Sco	ore is a relate in the same Bloomber score is be	(Score ratings are tive score measure industry classifications of the control of	uring a company's perfo	ormance on and ges from 0 to 100 regated Environn ncial materiality.	nental, Social The score is a	of ESG risks, opposed and Governance weighted gener	cortunities, and (ESG) performalized mean (mance. The (power mean)	

Rating regarding the sustainable development of Thai listed companies, both on the SET and MAI, are publicly available on the website of the Securities and Exchange Commission of Thailand (SEC). Currently, ratings available are 1) "CG Score"; 2) "AGM Level"; 3) "Thai CAC"; and 4) THSI. The ratings are updated on an annual basis. FSSIA does not confirm nor certify the accuracy of such ratings.

Source: FSSIA's compilation

GENERAL DISCLAIMER

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Jitra Amornthum FSS International Investment Advisory Securities Co., Ltd

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History of change in investment rating and/or target price



Date	Rating	Target price	Date	Rating	Target price	Date	Rating	Target price
13-Feb-2023	HOLD	17.00	02-Aug-2023	HOLD	10.30	15-Jan-2024	BUY	10.30
10-May-2023	BUY	15.00	07-Nov-2023	HOLD	9.70	06-Aug-2024	BUY	11.00

Jitra Amornthum started covering this stock from 13-Feb-2023

Price and TP are in local currency

Source: FSSIA estimates

Company	Ticker	Price	Rating	Valuation & Risks
Precious Shipping	PSL TB	THB 8.20	HOLD	Downside risks to our P/E-based TP include 1) a fall in freight rates (time charter equivalent (TCE)); 2) exchange rate volatility; 3) China's slow economic growth; and 4) regulatory risks, including new EEXI and CII requirements, effective 1 Jan-23. Upside risks to our P/E-based TP include 1) higher freight rates (TCE); 2) better-than-expected economic growth in China; and 3) a prolonged Red Sea crisis and shipping disruptions.

Source: FSSIA estimates

Additional Disclosures

Target price history, stock price charts, valuation and risk details, and equity rating histories applicable to each company rated in this report is available in our most recently published reports. You can contact the analyst named on the front of this note or your representative at Finansia Syrus Securities Public Company Limited.

All share prices are as at market close on 21-Aug-2024 unless otherwise stated.

RECOMMENDATION STRUCTURE

Stock ratings

Stock ratings are based on absolute upside or downside, which we define as (target price* - current price) / current price.

BUY (B). The upside is 10% or more.

HOLD (H). The upside or downside is less than 10%.

REDUCE (R). The downside is 10% or more.

Unless otherwise specified, these recommendations are set with a 12-month horizon. Thus, it is possible that future price volatility may cause a temporary mismatch between upside/downside for a stock based on market price and the formal recommendation.

* In most cases, the target price will equal the analyst's assessment of the current fair value of the stock. However, if the analyst doesn't think the market will reassess the stock over the specified time horizon due to a lack of events or catalysts, then the target price may differ from fair value. In most cases, therefore, our recommendation is an assessment of the mismatch between current market price and our assessment of current fair value.

Industry Recommendations

Overweight. The analyst expects the fundamental conditions of the sector to be positive over the next 12 months.

Neutral. The analyst expects the fundamental conditions of the sector to be maintained over the next 12 months.

Underweight. The analyst expects the fundamental conditions of the sector to be negative over the next 12 months.

Country (Strategy) Recommendations

Overweight (O). Over the next 12 months, the analyst expects the market to score positively on two or more of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Neutral (N). Over the next 12 months, the analyst expects the market to score positively on one of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.

Underweight (U). Over the next 12 months, the analyst does not expect the market to score positively on any of the criteria used to determine market recommendations: index returns relative to the regional benchmark, index sharpe ratio relative to the regional benchmark and index returns relative to the market cost of equity.