

SET ESG Rating: None

Outperform · Maintained

Price as of 30 May 2024	2.26
12M target price (Bt/shr)	3.20
Unchanged/Revised up(down)(%)	6.6
Upside/downside (%)	41.6

Key messages

ผลการดำเนินงานของ AAV ใน 1Q67 ออกมาแข็งแกรงโดย มีกำไรปกติ 1.64 พันล้านบาท (จากขาดทุนปกติ 169 ล้าน บาทใน 1Q66 และจากกำไรปกติ 1.06 พันล้านบาทใน 4Q66) เนื่องจากสามารถคุมคาใช้จาย SG&A ได้ดี อยางไรก็ตาม เรา คาควาผลประกอบการใน 2Q67F จะแยลง QoQ เพราะเป็น ช่วงที่การทองเที่ยวชะลอตัวตามฤดูกาล ในขณะที่คาดวาผล ประกอบการจะดีขึ้น YoY ใน 2Q67F เราปรับเพิ่มประมาณ การกำไรปกติปี 2567F ขึ้นอีก 40.5% เป็น 2.22 พันล้านบาท และปี 2568F ขึ้นอีก 37.6% เป็น 2.49 พันล้านบาท นอกจากนี้ เรายังคงคำนำนชื้อ โดยประเมินราคาเป้าหมายปี 2567 ใหม่ที่ 3.20 บาท (อิงจาก EV/EBITDA ที่ 8.7x) จากเดิมที่ 3.00 บาท

Trading data

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Mkt cap (Btbn/US\$mr	٦)	27	7.0/733.8
Outstanding shares (m	nn)		12,164
Foreign ownership (m	n)		12.85
3M avg. daily trading	(mn)		32
52-week trading rang	e (Bt)		1.8-2.9
Performance (%)	3M	6M	12M
Absolute	(0.9)	18.3	(16.3)
Relative	0.3	20.8	(5.0)

Quarterly EPS

Bt	Q1	Q2	Q3	Q4
2021	(0.38)	(0.35)	(0.43)	(0.10)
2022	(0.20)	(0.40)	(0.35)	0.26
2023	0.03	(0.08)	(0.14)	0.23
2024	(0.03)			

Share price chart



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Asia Aviation

(AAV.BK/AAV TB)*

เริ่มต้นได้ดีในปี 2567

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ปรับเพิ่มประมาณการกำไรและราคาเป้าหมาย

Impact

คาดว่ากำไรจากธุรกิจหลักใน 2Q67F จะลดลง QoQ หลังจากผ่านไตรมาสที่แข็งแกร่งไปแล้ว

ผลการดำเนินงานของ AAV ใน 1Q67 ออกมาแข็งแกรงโดยมีกำไรปกติ 1.64 พันลานบาท (จากขาดทุน ปกติ 169 ล้านบาทใน 1Q66 และ จากกำไรปกติ 1.06 พันลานบาทใน 4Q66) เนื่องจากสามารถคุม กาใช้จาย SG&A ได้ดี อย่างไรก็ตาม เราลาควาผลประกอบการใน 2Q67F จะแยลง QoQ เพราะเป็นช่วงที่ การทองเที่ยวชะลอตัวตามฤดูกาล ในขณะที่ลาควาผลประกอบการจะดีขึ้น YoY จากที่ขาดทุนใน 2Q66 เพราะจำนวนนักทองเที่ยวตางชาติสูงขึ้น สำหรับในระยะต่อไป เราลาควา การใช้ capacity ของ AAV จะ ลดลงเหลือ 84% ใน 2Q67 ก่อนที่จะเพิ่มขึ้นมาเป็น 88% ใน 3Q67 และ เป็น 99% ใน 4Q67 (จากระคับ ก่อน COVID ที่ 90% ใน 1Q67) อย่างไรก็ตาม ราคาตั๋วโดยรวมยังคงแข็งแกรงเนื่องจาก i) ตนทุนน้ำมัน สุง ii) สายการบินมีเครื่องบินใหม่ไม่มากนัก และ iii) อุปสงค์แข็งแกรง ดังนั้น เราจึงคาดวาราลาตั๋วเลลี่ย นาจะสูงกวาประมาณการเดิมสำหรับปี 2567F ของเราที่ 1,780 บาท/ใบ (ใน 1Q67 อยู่ที่ 2,109 บาท/ใบ) นอกจากนี้ AAV ยังตั้งเป้าจะเพิ่มอัตราการใช้งานเครื่องบินเป็น 57 ลำภายในสิ้นปีนี้ (จาก 50 ลำใน ปัจจุบัน) เพื่อรองรับจำนวนผู้โดยสารที่พื้นตัวขึ้นอยางต่อเนื่อง

ประเด็นการพลิกฟื้นยังคงเป็นชีมหลักในช่วงปี 2567F-2568F

เมื่ออิงตามผลการคำเนินงานใน 1Q67 และ แนวโน้มในระยะต่อไป เรายังคงคาควากำไรจากธุรกิจหลัก ของ AAV จะแข็งแกร่งขึ้นในอีกสองสามปีข้างหน้า ตามแนวโน้มการท่องเที่ยวของไทย ทั้งนี้ เรากาควา กำไรสุทธิของบริษัทจะผันผวนจากการเคลื่อนไหวของกาเงินบาทเมื่อเทียบกับคอลลาร์สหรัฐในแต่ละ ใตรมาสเนื่องจากมาตรจานการบันทึกบัณชี

ปรับเพิ่มประมาณการกำไรจากธุรกิจหลัก

เราปรับเพิ่มประมาณการกำไรปกติปี 2567F ขึ้นอีก 40.5% เป็น 2.22 พันล้านบาท และ ปี 2568F ขึ้นอีก 37.6% เป็น 2.49 พันล้านบาท สะท้อนถึงค่าตั้วเฉลี่ยที่สูงเกินคาด และ การที่สามารถคุมค่าใช้จายได้ดี โดย เราปรับสมมติฐานสำคัญดังนี้ i) ปรับเพิ่มประมาณการรายได้ปี 2567F และ 2568F ขึ้นอีกประมาณ 10% ii) ปรับลดสัดสวน SG&A/ขอดขายลงปีนี้ลงเหลือ 6.5% และ ปีหน้าเหลือ 7.0% (จากเดิม 7.0% และ 7.5% ตามลำคับ) เพื่อสะท้อนถึงผลการดำเนินงานจากธุรกิจหลักของบริษัทที่มีแนวโน้มจะดีขึ้นในอีกสองสาม ปีข้างหน้า จากที่ขาดทุนอย่างหนักในช่วงที่ COVID-19 ระบาด

Valuation & Action

จากแนวโน้มของบริษัทที่ดีขึ้น YoY เราจึงยังคงคำแนะนำซื้อ โดยประเมินราคาเป้าหมายปี 2567 ใหม่ที่ 3.20 บาท (อิงจาก EV/EBITDA ที่ 8.7x) จากเดิมที่ 3.00 บาท

Risks

ราคาน้ำมันสูงขึ้น, COVID-19 ระบาค, เศรษฐกิจถคถอย

Key financials and valuations

	Dec-21A	Dec-22A	Dec-23A	Dec-24F	Dec-25F
Revenue (Bt mn)	3,828	17,553	41,241	50,345	53,576
Gross profit (Bt mn)	(7,395)	(5,980)	4,430	6,545	7,233
EBIT (Bt mn)	(11,800)	(8,446)	2,818	4,531	4,822
Net profit (Bt mn)	(6,647)	(8,030)	466	168	2,485
EPS (Bt)	(0.67)	(0.62)	0.04	0.01	0.19
DPS (Bt)	0.00	0.00	0.00	0.00	0.00
EPS growth (%)	N.A.	N.A.	N.A.	(64.0)	1382.9
P/E (x)	N.A.	N.A.	N.A.	173.3	11.7
P/B (x)	1.3	3.5	3.5	3.4	2.6
EV/EBITDA (x)	N.A.	N.A.	8.9	7.4	7.0
Net Debt to Equity (%)	188.0	527.5	479.7	481.7	362.0
Dividend Yield (%)	0.0	0.0	0.0	0.0	0.0
Return on Avg. Equity (%)	N.A.	N.A.	N.A.	2.0	22.5







Figure 1: AAV's 1Q24 earnings performance

Bt mn	1Q24	1Q23	YoY (%)	4Q23	QoQ (%)
Sale revenue	13,794	9,086	51.8	12,457	10.7
Operating cost	(11,242)	(7,901)	42.3	(10,236)	9.8
Gross profit	2,551	1,184	115.5	2,221	14.9
SG&A	(608)	(680)	(10.5)	(729)	(16.6)
Pretax profit	2,140	465	360.0	2,349	(8.9)
Normalized profit	1,637	(169)	N.A.	1,059	54.6
Net profit	(409)	359	N.M.	2,814	N.M.
EPS (Bt)	(0.03)	0.03	N.M.	0.23	N.M.
Percent	1Q24	1Q23	YoY (ppts)	4Q23	QoQ (ppts)
Gross margin	18.5	13.0	5.5	17.8	0.7
SG&A/Sales	4.4	7.5	(3.1)	5.9	(1.4)
Net profit margin	(3.0)	4.0	(6.9)	22.6	(25.6)

Source: Company data, KGI Securities Research

Figure 2: Key operating statistics by quarter

Thai AirAsia						Period						Chg. (%) -	1Q24F
IIIdi Ali Asid	1Q22	2Q22	3Q22	4Q22	2022	1Q23	2Q23	3Q23	4Q23	2023	1Q24	YoY	QoQ
Passenger carried (people)	1,451,681	1,683,786	2,754,920	4,059,177	9,949,564	4,580,331	4,642,695	4,555,306	5,099,263	18,877,595	5,459,346	19.2	7.1
Capacity (seats)	1,985,014	2,240,490	3,155,112	4,521,154	11,901,770	4,976,256	5,193,614	5,077,838	5,640,838	20,888,546	5,839,298	17.3	3.5
Load factor (%)	73	75	87	90	84	92	89	90	90	90	93	1.1	3.3
Average fare (Bt)	1,018	1,317	1,404	1,652	1,434	1,590	1,755	1,720	2,029	1,780	2,109	32.6	4.0
ASK (mil)	1,387	1,811	2,863	4,246	10,307	4,895	5,940	5,921	6,189	22,945	6,278	28.3	1.4
RPK (mil)	1,012	1,363	2,478	3,774	8,627	4,417	5,148	5,219	5,477	20,261	5,787	31.0	5.7
Number of stages (flights)	11,002	12,326	17,269	24,711	65,308	27,214	28,475	27,868	31,014	114,571	32,092	17.9	3.5
Average stage length (km)	699	809	906	936	864	979	1,139	1,161	1,092	1,094	1,071	9.4	-1.9
Size of fleet at month end (aircraft)	60	59	58	54	54	54	54	54	56	56	56	3.7	0.0

Source: Company data, KGI Securities Research

Figure 3: Earnings revisions

	202	24F	Change	202	25F	Change
	Revised	Previous	(%)	Revised	Previous	(%)
Revenue (Bt mn)	50,345	45,785	10.0	53,576	48,740	9.9
SG&A (Bt mn)	3,272	3,205	2.1	3,750	3,656	2.6
Extra item (Bt mn)	(2,049)	0	N.A.	0	0	0.0
Core profit (Bt mn)	2,217	1,578	40.5	2,485	1,806	37.6
Net profit (Bt mn)	168	1,578	(89.4)	2,485	1,806	37.6
EPS (Bt/share)	0.0	0.1	(89.4)	0.2	0.1	37.6
	Revised	Previous	Change (ppt)	Revised	Previous	Change (ppt)
Gross profit margin (%)	13.0	13.0	0.0	13.5	13.5	0.0
SG&A to sales (%)	6.5	7.0	(0.5)	7.0	7.5	(0.5)
Net profit margin (%)	4.4	3.4	1.0	4.6	3.7	0.9
Assumptions	Revised	Previous	Change (ppt)	Revised	Previous	Change (ppt)
Passengers (mn)	20.8	20.8	(0.0)	21.8	21.8	0.0
- Domestic passengers (mn)	12.5	12.5	0.0	13.1	13.1	0.0
- International passengers (mn)	8.3	8.3	0.0	8.7	8.7	0.0
Average fare (Bt)	2,000	1,780	220.0	2,020	1,798	222.0
Load factor (%)	90.0	90.0	0.0	90.0	90.0	0.0

Source: Ministry of Tourism and Sports, KGI Securities Research



Figure 4: 4M24 international tourist arrivals rose 39.2% YoY

January-April								
Nationality	202	4	202	3	%chg			
wationanty	Number	%Share	Number	%Share	70CHg			
East Asia	7,364,888	61%	4,877,310	56%	51.0%			
ASEAN	3,358,072	28%	2,836,458	33%	18.4%			
China	2,351,909	19%	845,684	10%	178.1%			
Hong Kong	252,973	2%	225,112	3%	12.4%			
Japan	333,787	3%	217,544	2%	53.4%			
Korea	679,481	6%	<i>537,770</i>	6%	26.4%			
Taiwan	<i>358,963</i>	3%	195,749	2%	83.4%			
Others	29,703	0%	18,993	0%	56.4%			
Europe	3,017,608	25%	2,435,812	28%	23.9%			
The Americas	528,906	4%	457,749	5%	15.5%			
South Asia	778,823	6%	564,899	6%	37.9%			
Oceania	264,073	2%	238,091	3%	10.9%			
Middle East	133,095	1%	103,268	1%	28.9%			
Africa	40,054	0%	33,202	0%	20.6%			
Grand Total	12,127,447	100%	8,710,331	100%	39.2%			

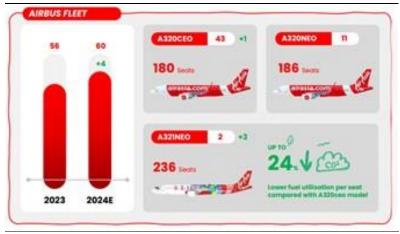
Source: Ministry of Tourism and Sports, KGI Securities Research

Figure 5: Average fares reached a new high at Bt2,109 in 1Q24



Source: Company data

Figure 6: Thai AirAsia's fleet



Source: Company data

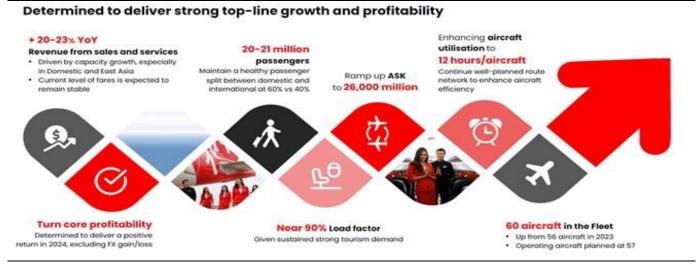


Figure 7: International market



Source: Company data

Figure 8: 2024 guidance



Source: Company data

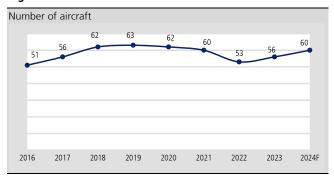


Figure 9: Company profile

Asia Aviation (AAV) was established on February 14, 2006, as a holding company, now consisting of just Thai Air Asia Co., Ltd. Thai Air Asia (TAA) was set up on September 19, 2003, to operate Thailand's first low cost airline. Currently, AAV holds a 55% stake in TAA, and the rest by Air Asia Investment (100% held by Air Asia Berhad, listed on the Malaysian Stock Exchange and the major shareholder of Air Asia Group). TAA focuses on short-haul and point-to-point flights with a network covering 18 domestic routes and 27 international routes. Its hubs are now located in Bangkok, Chiangmai, Krabi, Phuket and U-Tapao.

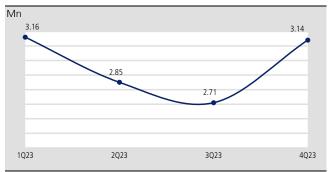
Source: Company data, KGI Securities Research

Figure 11: Fleet



Source: Company data, KGI Securities Research

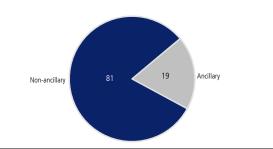
Figure 13: Quarterly domestic passengers in 2023



Source: Company data, KGI Securities Research

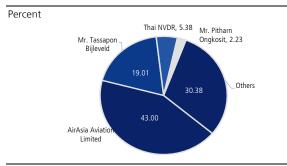
Figure 15: Ancillary revenue in 2023

Percent



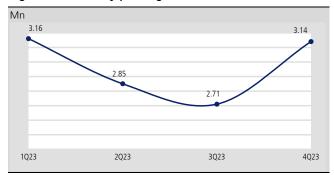
Source: Company data, KGI Securities Research

Figure 10: Shareholding structure (as of December 2022)



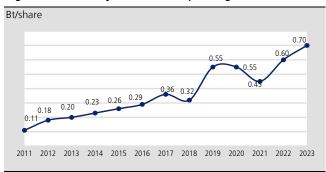
Source: Company data, KGI Securities Research

Figure 12: Quarterly passengers in 2023



Source: Company data, KGI Securities Research

Figure 14: Quarterly international passengers in 2023



Source: Company data, KGI Securities Research

Figure 16: Average fare during 2021-2023 and 2024-2025F

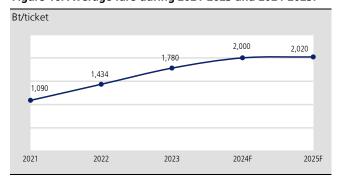
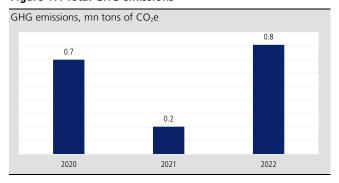


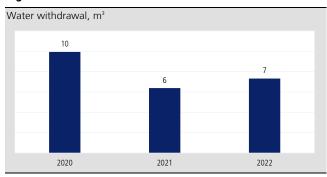


Figure 17: Total GHG emissions



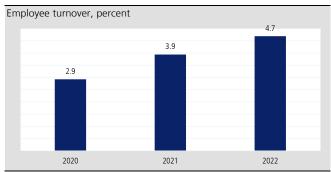
Source: Company data, SETSMART, KGI Securities Research

Figure 19: Total water withdrawal



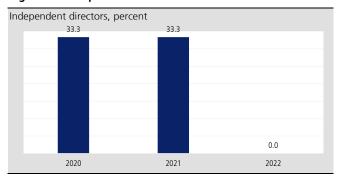
Source: Company data, SETSMART, KGI Securities Research

Figure 21: Employee turnover



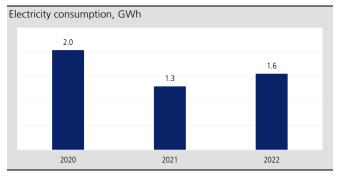
Source: Company data, SETSMART, KGI Securities Research

Figure 23: Independent directors



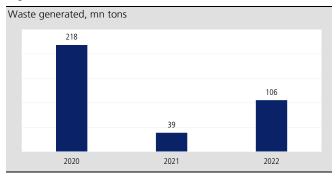
Source: Company data, SETSMART, KGI Securities Research

Figure 18: Total electricity consumption



Source: Company data, SETSMART, KGI Securities Research

Figure 20: Total waste



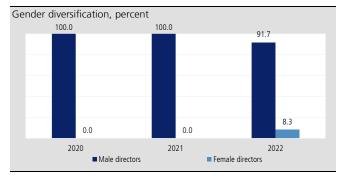
Source: Company data, SETSMART, KGI Securities Research

Figure 22: Average employee training hours



Source: Company data, SETSMART, KGI Securities Research

Figure 24: Gender diversification of directors



Source: Company data, SETSMART, KGI Securities Research







Quarterly Income Statement

	Mar-21A	Jun-21A	Sep-21A	Dec-21A	Mar-22A	Jun-22A	Sep-22A	Dec-22A	Mar-23A	Jun-23A	Sep-23A	Dec-23A	Mar-24A
Income Statement (Bt mn)													
Revenue	1,147	983	170	1,529	1,786	2,692	4,811	8,264	9,086	10,036	9,662	12,457	13,794
Cost of Goods Sold	(2,816)	(2,790)	(1,818)	(3,799)	(4,336)	(4,987)	(6,618)	(7,592)	(7,901)	(9,038)	(9,635)	(10,236)	(11,242)
Gross Profit	(1,670)	(1,807)	(1,648)	(2,270)	(2,549)	(2,296)	(1,807)	672	1,184	998	27	2,221	2,551
Operating Expenses	(335)	(313)	(284)	(303)	(368)	(376)	(412)	(555)	(680)	(652)	(905)	(729)	(608)
Other incomes	(1,172)	(685)	(1,778)	466	198	57	102	(1,112)	(40)	292	244	858	196
Operating Profit	(3,177)	(2,805)	(3,711)	(2,108)	(2,719)	(2,614)	(2,118)	(996)	465	638	(635)	2,349	2,140
Non-Operating Income	-	-	-	-	-	-	-	-	-	-	-	-	-
Interest Income	-	-	-	-	-	-	-	-	-	-	-	-	-
Other Non-op Income	-	-	-	-	-	-	-	-	-	-	-	-	-
Non-Operating Expenses	(426)	(425)	(476)	(572)	(559)	(552)	(625)	(484)	(494)	(549)	(596)	(652)	(630)
Interest Expense	(426)	(425)	(476)	(572)	(559)	(552)	(625)	(484)	(494)	(549)	(596)	(652)	(630)
Other Non-op Expenses	-	-	-	-	-	-	-	-	-	-	-	-	-
Net Investment Income/(Loss)	-	-	-	-	-	-	-	-	-	-	-	-	-
Pre-tax Profit	(3,603)	(3,229)	(4,187)	(2,680)	(3,277)	(3,166)	(2,743)	(1,480)	(29)	89	(1,231)	1,697	1,509
Current taxation	212	152	369	1,008	722	841	1,578	(690)	(140)	289	429	(638)	128
Minorities	1,526	1,386	1,720	679	184	-	-	(0)	-	-	-	-	-
Extraordinary items	-	-	-	-	-	(2,399)	(2,885)	5,284	529	(1,391)	(893)	2,427	(2,046)
Net Profit	(1,865)	(1,692)	(2,098)	(993)	(2,371)	(4,724)	(4,050)	3,114	359	(1,013)	(1,695)	2,814	(409)
EPS (Bt)	(0.5)	(0.4)	(0.5)	(0.2)	(0.6)	(1.2)	(1.0)	0.8	0.1	(0.2)	(0.4)	0.7	(0.1)
Margins (%)													
Gross profit margin	(145.6)	(183.7)	(970.5)	(148.5)	(142.7)	(85.3)	(37.6)	8.1	13.0	9.9	0.3	17.8	18.5
Operating margin	(277.1)	(285.3)	(2,184.8)	(137.9)	(152.2)	(97.1)	(44.0)	(12.0)	5.1	6.4	(6.6)	18.9	15.5
Net profit margin	(162.6)	(172.1)	(1,235.3)	(64.9)	(132.7)	(175.5)	(84.2)	37.7	4.0	(10.1)	(17.5)	22.6	(3.0)
Growth (%)													
Revenue growth	(85.3)	268.9	(92.0)	(55.5)	55.8	173.8	2,732.6	440.5	408.6	272.9	100.8	50.7	51.8
Operating growth	133.5	56.7	19.2	66.9	(14.4)	(6.8)	(42.9)	(52.8)	(117.1)	(124.4)	(70.0)	(336.0)	360.0
Net profit growth	177.7	48.2	14.2	(10.9)	27.1	179.2	93.0	(413.7)	(115.2)	(78.6)	(58.2)	(9.7)	(213.8)



As of 31 Dec (Bt mn)	2021	2022	2023	2024F	2025F
Total Assets	71,208	64,686	67,794	69,825	73,810
Current Assets	7,673	5,236	10,005	10,381	12,630
Cash & ST Investments	5,360	798	1,285	1,305	3,179
Inventories	230	401	508	534	561
Accounts Receivable	563	854	1,199	1,319	1,451
Others	1,520	3,184	7,013	7,223	7,440
Non-current Assets	63,535	59,449	57,789	59,444	61,180
LT Investments	0	0	0	0	0
Net fixed Assets	53,383	47,126	46,435	48,014	49,672
Others	10,152	12,323	11,354	11,430	11,508
Total Liabilities	54,380	56,731	59,382	61,245	62,745
Current Liabilities	17,560	21,893	25,023	26,624	27,849
Accounts Payable	989	1,464	1,893	1,988	2,088
ST Borrowings	7,703	8,652	8,097	8,852	9,188
Others	8,868	11,778	15,032	15,784	16,573
Long-term Liabilities	36,819	34,838	34,358	34,621	34,897
Long-term Debts	35,637	34,104	33,538	33,784	34,042
Others	1,182	734	821	837	854
Shareholders' Equity	16,829	7,954	8,412	8,580	11,064
Common Stock	988	1,216	1,285	1,285	1,285
Capital Surplus	10,897	14,668	15,800	15,800	15,800
Retained Earnings	6,175	(9,130)	(8,672)	(8,505)	(6,020)
Others	(1,231)	1,200	0	0	0

Source: KGI Securities Research

Year to 31 Dec (Bt mn)	2021	2022	2023	2024F	2025F
Growth (% YoY)					
Sales	(71.9)	358.5	135.0	22.1	6.4
OP	N.A.	N.A.	N.A.	60.8	6.4
EBITDA	N.A.	N.A.	N.A.	21.9	3.1
NP	N.A.	N.A.	N.A.	(64.0)	1,382.9
EPS	N.A.	N.A.	N.A.	(64.0)	1,382.9
Profitability (%)					
Gross Margin	(193.2)	(34.1)	10.7	13.0	13.5
Operating Margin	(308.2)	(48.1)	6.8	9.0	9.0
EBITDA Margin	(166.3)	(13.3)	18.9	18.9	18.3
Net Profit Margin	(173.6)	(45.7)	1.1	0.3	4.6
ROAA	(9.3)	(12.4)	0.7	0.2	3.4
ROAE	(32.9)	(101.0)	5.5	2.0	22.5
Stability					
Gross Debt/Equity (%)	269.2	713.2	705.9	713.8	567.1
Net Debt/Equity (%)	188.0	527.5	479.7	481.7	362.0
Interest Coverage (x)	(4.2)	(6.2)	(3.8)	1.2	2.0
Interest & ST Debt Coverage (x)	(1.2)	(0.8)	0.3	0.4	0.4
Cash Flow Interest Coverage (x)	(2.3)	0.3	2.7	2.5	3.3
Cash Flow/Interest & ST Debt (x)	(0.5)	0.1	0.6	0.5	0.7
Current Ratio (x)	0.4	0.2	0.4	0.4	0.5
Quick Ratio (x)	0.4	0.2	0.4	0.4	0.4
Net Debt (Bt mn)	37,980.0	41,957.7	40,350.4	41,330.6	40,051.9
Per Share Data (Bt)					
EPS	(0.7)	(0.6)	0.0	0.0	0.2
CFPS	0.5	0.1	0.1	0.1	0.2
BVPS	1.7	0.7	0.7	0.7	0.9
SPS	0.4	1.4	3.2	3.9	4.2
EBITDA/Share	(0.6)	(0.2)	0.6	0.7	0.8
DPS	0.0	0.0	0.0	0.0	0.0
Activity					
Asset Turnover (x)	0.1	0.3	0.6	0.7	0.7
Days Receivables	53.7	17.8	10.6	9.6	9.9
Days Inventory	22.0	8.3	4.5	3.9	3.8
Days Payable	32.2	22.7	18.8	16.6	16.4
Cash Cycle	43.5	3.4	(3.7)	(3.1)	(2.7)

Source: KGI Securities Research

Year to 31 Dec (Bt mn)	2021	2022	2023	2024F	2025F
Sales	3,828	17,553	41,241	50,345	53,576
Cost of Goods Sold	(11,223)	(23,533)	(36,812)	(43,801)	(46,344)
Gross Profit	(7,395)	(5,980)	4,430	6,545	7,233
Operating Expenses	(1,236)	(1,711)	(2,967)	(3,272)	(3,750)
Operating Profit	(8,630)	(7,691)	1,463	3,272	3,482
Net Interest	(1,899)	(2,219)	(2,291)	(2,314)	(2,337)
Interest Income	0	0	0	0	0
Interest Expense	(1,899)	(2,219)	(2,291)	(2,314)	(2,337)
Net Investment Income/(Loss)	0	0	0	0	0
Net other Non-op. Income/(Loss)	(3,170)	(755)	1,355	1,259	1,339
Net Extraordinaries	5,310	184	672	(2,049)	0
Pretax Income	(13,699)	(10,666)	527	2,217	2,485
Income Taxes	1,741	2,452	(61)	0	0
Net Profit	(6,647)	(8,030)	466	168	2,485
EBITDA	(6,366)	(2,332)	7,810	9,523	9,814
EPS (Bt)	(0.67)	(0.62)	0.04	0.01	0.19

Source: KGI Securities Research

Cash Flow

Year to 31 Dec (Bt mn)	2021	2022	2023	2024F	2025F
Operating Cash Flow	(4,347)	564	6,239	5,671	7,716
Net Profit	(6,647)	(8,030)	466	168	2,485
Depreciation & Amortization	5,434	6,114	4,992	4,992	4,992
Change in Working Capital	(817)	1,258	(597)	(568)	(539)
Others	(2,317)	1,222	1,378	1,078	778
Investment Cash Flow	1,284	(590)	(926)	(1,637)	(1,650)
Net CAPEX	(100)	(596)	(302)	(1,000)	(1,000)
Change in LT Investment	0	0	0	0	0
Change in Other Assets	1,383	7	(625)	(637)	(650)
Free Cash Flow	(3,063)	(26)	5,313	4,034	6,066
Financing Cash Flow	7,313	(4,537)	(4,826)	(4,591)	(4,236)
Change in Share Capital	0	0	0	0	0
Net Change in Debt	(50)	(7,501)	(7,357)	(7,504)	(7,654)
Change in Other LT Liab.	7,362	2,964	2,531	2,913	3,418
Net Cash Flow	4,249	(4,563)	487	(558)	1,830

Source: KGI Securities Research

Rates of Return on Invested Capital

Year	1-	COGS Revenue	+	Depreciation Revenue	+	Operating Exp. Revenue	- =	Operating Margin
2021		293.2%		141.9%		32.3%		-367.4%
2022		134.1%		34.8%		9.7%		-78.6%
2023		89.3%		12.1%		7.2%		-8.6%
2024F		87.0%		9.9%		6.5%		-3.4%
2025F		86.5%		9.3%		7.0%		-2.8%
Year	1/	Working Capital		Net PPE		Other Assets		Capital
ieai	"	Revenue		Revenue		Revenue		Turnover
2021		1.35		10.06		18.60		0.03
2022		0.03		1.84		3.69		0.18
2023		0.03		0.77		1.64		0.41
2024F		0.02		0.66		1.39		0.48
2025F		0.06		0.65		1.38		0.48
Year		Operating	х	Capital	х	Cash	_	After-tax Return
- cui		Margin	^	Turnover	^	Tax Rate		on Inv. Capital
2021		-367.4%		0.0		87.3%		-10.7%
2022		-78.6%		0.2		77.0%		-10.9%
2023		-8.6%		0.4		88.5%		-3.1%
2024F		-3.4%		0.5		100.0%		-1.7%
2025F		-2.8%		0.5		100.0%		-1.4%

Source: KGI Securities Research



Asia Aviation - Recommendation & target price history



Date	Rating	Target	Price
10-Feb23	Outperform	3.70	3.06
28-Apr23	Outperform	3.70	2.66
27-Jul23	Outperform	3.70	2.58
27-Oct23	Outperform	3.00	1.92
26-Jan24	Outperform	3.00	2.14
22-JMar-24	Outperform	3.00	2.14
2-JMay-24	Outperform	3.00	2.38

Source: KGI Securities Research



Company's ESG details

Environment

- > The company has taken responsibility for its impact on the climate by putting in place an ambitious net zero strategy and managing climate-related risks and opportunities. This encompasses the management of greenhouse gas emissions, energy consumption, and water usage.
- The company monitors and manages waste generated by practicing the principles of reduce, reuse, and recycle. This includes waste from food, packaging, and onboard materials.

Social

- The company prioritizes and protects the health and safety of employees and customers throughout operations. The company instills a culture of safety through robust management systems and employee awareness initiatives.
- > The company embraces a diverse and inclusive workforce where representation is reflected at all levels and where employees are treated with respect, dignity, and receive equal opportunities.
- > The company attracts top talent and invests in the training and development of talent pool while nurturing employees to achieve personal and professional growth.
- > The company commits to respecting the fundamental rights and freedoms of employees as well as upholding commitments to prevent human trafficking, forced labour, child labour, and discrimination in our business.
- The company supports community activities to strengthen local businesses and aid community members through the Journey D program, carried out by employees and partners.

Governance

- > The company maintains annual "Excellent" CG scoring From Thai Institute of Directors Association (IOD).
- > The company conducts appropriate and transparent operations by upholding the highest standards of corporate governance and ethical conduct to ensure the trust and best interests of stakeholders and shareholders.
- The company builds trust and loyalty with customers through continuously improving customer experience journey and service quality for greater satisfaction.

Climate Management (Subset of environment)

- > The company targets to reduce Carbon Intensity Ratio by 3 gCO2/RPK per year using Green Operating Procedures and improved flight schedule management.
- > Don Mueang station recycles 100% of non-hazardous waste.



SET ESG Ratings

Stock	Company name	SET ESG Ratings	Stock	Company name	SET ESG Ratings
ADVANC	ADVANCED INFO SERVICE	AAA	KTC	KRUNGTHAI CARD	AAA
AMATA	AMATA CORPORATION	AAA	LH	LAND AND HOUSES	Α
AOT	AIRPORTS OF THAILAND	Α	MAJOR	MAJOR CINEPLEX GROUP	AA
AP	AP (THAILAND)	AA	MEGA	MEGA LIFESCIENCES	Α
BAFS	BANGKOK AVIATION FUEL SERVICES PCL.	AA	MINT	MINOR INTERNATIONAL	AA
BAM	BANGKOK COMMERCIAL ASSET MANAGEMEN		MTC	MUANGTHAI CAPITAL	Α
BANPU	BANPU	AAA	OR	PTT OIL AND RETAIL BUSINESS	AAA
BBGI	BBGI	AA	ORI	ORIGIN PROPERTY	AA
BBL	BANGKOK BANK	AA	OSP	OSOTSPA	AA
BCH	BANGKOK CHAIN HOSPITAL	AA	PLANB	PLAN B MEDIA	AA
BCP	BANGCHAK CORPORATION	AAA	PSH	PRUKSA HOLDING	BBB
BCPG	BCPG	AA	PTT	PTT	AAA
BDMS	BANGKOK DUSIT MEDICAL SERVICES	AA	PTTEP	PTT EXPLORATION AND PRODUCTION	AAA
BEM	BANGKOK EXPRESSWAY AND METRO	AA	PTTGC	PTT GLOBAL CHEMICAL	AAA
BGRIM	B.GRIMM POWER	AAA	RATCH	RATCH GROUP	AA
BPP	BANPU POWER	AAA	RBF	R&B FOOD SUPPLY	BBB
BTS	BTS GROUP HOLDINGS	AA	SAK	SAKSIAM LEASING	Α
CBG	CARABAO GROUP	Α	SAPPE	SAPPE	BBB
CENTEL	CENTRAL PLAZA HOTEL	Α	SAT	SOMBOON ADVANCE TECHNOLOGY	AA
CK	CH. KARNCHANG	Α	SAWAD	SRISAWAD CORPORATION	BBB
CKP	CK POWER	AAA	SCB	SCB X	AA
COM7	COM7	Α	SCC	THE SIAM CEMENT	AAA
CPALL	CP ALL	AAA	SCCC	SIAM CITY CEMENT	AA
CPAXT	CP AXTRA	AAA	SCGP	SCG PACKAGING	AAA
CPF	CHAROEN POKPHAND FOODS	AAA	SHR	S HOTELS AND RESORTS	Α
CPN	CENTRAL PATTANA	AA	SICT	SILICON CRAFT TECHNOLOGY	Α
EGCO	ELECTRICITY GENERATING	AA	SMPC	SAHAMITR PRESSURE CONTAINER	AA
ERW	THE ERAWAN GROUP	Α	SNC	SNC FORMER	Α
GFPT	GFPT	BBB	SPALI	SUPALAI	AA
	SIAM GLOBAL HOUSE	AA	STEC	SINO-THAI ENGINEERING AND CONSTRUCTION	
GPSC	GLOBAL POWER SYNERGY	AA	STGT	SRI TRANG GLOVES (THAILAND)	AAA
GULF	GULF ENERGY DEVELOPMENT	AA	TCAP	THANACHART CAPITAL	Α
HANA	HANA MICROELECTRONICS	AA	TFG	THAIFOODS GROUP	Α
HENG	HENG LEASING AND CAPITAL	Α	тнсом	THAICOM	AAA
HMPRO	HOME PRODUCT CENTER	AA	TISCO	TISCO FINANCIAL GROUP	AAA
INTUCH	INTOUCH HOLDINGS	AA	TOP	THAI OIL	AAA
IRPC	IRPC	AA	TTB	TMBTHANACHART BANK	AA
IVL	INDORAMA VENTURES	AA	UBE	UBON BIO ETHANOL	Α
KBANK	KASIKORNBANK	AAA	VGI	VGI	AA
KEX	KERRY EXPRESS (THAILAND)	BBB	WHA	WHA CORPORATION	AAA
KKP	KIATNAKIN PHATRA BANK	BBB	WHAUP	WHA UTILITIES AND POWER	AAA
KTB	KRUNG THAI BANK	AAA	ZEN	ZEN CORPORATION GROUP	AA

Source: www.setsustainability.com

Disclaimer: The disclosure of the Anti-Corruption Progress Indicators of a listed company on the Stock Exchange of Thailand, which is assessed by the relevant institution as disclosed by the Office of the Securities and Exchange Commission, is made in order to comply with the policy and sustainable development plan for the listed companies. The relevant institution made this assessment based on the information received from the listed company, as stipulated in the form for the assessment of Anti-corruption which refers to the Annual Registration Statement (Form 56-1), Annual Report (Form 56-2), or other relevant documents or reports of such listed company. The assessment result is therefore made from the perspective of a third party. It is not an assessment of operation and is not based on any inside information. Since this assessment is only the assessment result as of the date appearing in the assessment result, it may be changed after that date or when there is any change to the relevant information. Nevertheless, KGI Securities (Thailand) Public Company Limited (KGI)does not confirm, verify, or certify the accuracy and completeness of the assessment result.



Corporate Governance Report of Thai Listed Companies

A	•	A	A	A

Companies with Excellent CG Scoring

Stock	Company name	Stock	Company name	Stock	Company name
AAV	ASIA AVIATION	GFPT	GFPT	SAK	SAKSIAM LEASING
ADVANC	ADVANCED INFO SERVICE	GGC	GLOBAL GREEN CHEMICALS	SAPPE	SAPPE
AEONTS	AEON THANA SINSAP (THAILAND)	GLOBAL	SIAM GLOBAL HOUSE	SAT	SOMBOON ADVANCE TECHNOLOGY
AMA	AMA MARINE	GPSC	GLOBAL POWER SYNERGY	SCB	SCB X
AMATA	AMATA CORPORATION	GULF	GULF ENERGY DEVELOPMENT	scc	THE SIAM CEMENT
ANAN	ANANDA DEVELOPMENT	HANA	HANA MICROELECTRONICS	sccc	SIAM CITY CEMENT
AOT	AIRPORTS OF THAILAND	HENG	HENG LEASING AND CAPITAL	SCGP	SCG PACKAGING
AP	AP (THAILAND)	HMPRO	HOME PRODUCT CENTER	SEAFCO	SEAFCO
BAFS	BANGKOK AVIATION FUEL SERVICES PCL.	INTUCH	INTOUCH HOLDINGS	SFT	SHRINKFLEX (THAILAND)
BAM	BANGKOK COMMERCIAL ASSET MANAGEMEN			SHR	S HOTELS AND RESORTS
BANPU		ITC		SICT	SILICON CRAFT TECHNOLOGY
BBGI	_	IVL		SMPC	SAHAMITR PRESSURE CONTAINER
BBL		KBANK		SNC	SNC FORMER
BCH	BANGKOK CHAIN HOSPITAL	KCE	KCE ELECTRONICS	SNNP	SRINANAPORN MARKETING
BCP	BANGCHAK CORPORATION	KEX	KERRY EXPRESS (THAILAND)	SPALI	SUPALAI
BCPG		KKP	KIATNAKIN PHATRA BANK	SPRC	STAR PETROLEUM REFINING
BDMS		KTB		STEC	SINO-THAI ENGINEERING AND CONSTRUCTION
BEC		KTC	KRUNGTHAI CARD	STGT	SRI TRANG GLOVES (THAILAND)
BEM		LH		SUN	SUNSWEET
BGRIM		LPN		SVI	SVI
ВН		M		TACC	T.A.C. CONSUMER
BPP		MAJOR		TCAP	THANACHART CAPITAL
BTS		MBK	I	TFG	THAIFOODS GROUP
CBG		MEGA			THAICOM
CENTEL		MINT		TIDLOR	NGERN TID LOR
CK		MTC		TISCO	TISCO FINANCIAL GROUP
CKP		OR		TKN	TAOKAENOI FOOD & MARKETING
COM7		ORI		TOP	THAI OIL
CPALL		OSP		TTB	TMBTHANACHART BANK
CPAXT		PLANB	PLAN B MEDIA	UBE	UBON BIO ETHANOL
CPF		PSH		VGI	VGI
CPN		PTT		WHA	WHA CORPORATION
DELTA	,	PTTEP PTTGC		WHAUP	WHA UTILITIES AND POWER
EGCO				ZEN	ZEN CORPORATION GROUP
		QH RATCH	QUALITY HOUSES		
ERW	THE ERAWAN GROUP	KAICH	RATCH GROUP		



Companies with Very Good CG Scoring

Reduction Complete Street	Normality Company Street Company	.,			
Stock	Company name	Stock	Company name	Stock	Company name
BSRC	BANGCHAK SRIRACHA	JMART	JAYMART GROUP HOLDINGS	SINGER	SINGER THAILAND
BTG	BETAGRO	NTSC	Nutrition SC	TNP	THANAPIRIYA
EKH	EKACHAI MEDICAL CARE	PQS	Premier Quality Starch	хо	EXOTIC FOOD
HUMAN	HUMANICA	PYLON	PYLON		



Companies with Good CG Scoring

	Stock	Company name	Stock	Company name	Stock	Company name
ı	IIG	I&I GROUP	SAWAD	SRISAWAD CORPORATION	SPA	SIAM WELLNESS GROUP
	JMT	JMT NETWORK SERVICES	SMD	SAINTMED		

Companies classified Not in the three highest score groups

Stock	Company name	Stock	Company name	Stock	Company name
AU	AFTER YOU	PJW	Panjawattana Plastic	TGE	THACHANG GREEN ENERGY
CHG	CHULARAT HOSPITAL	PLT	Pilatus Marine	TPCH	TPC POWER HOLDING
LPH	LADPRAO GENERAL HOSPITAL	PTG	PTG ENERGY	TU	THAI UNION GROUP
MENA	MENA TRANSPORT	SFLEX	STARFLEX		
NETBAY	NETBAY	SISB	SISB		

Source: www.thai-iod.com

Disclaimer: The disclosure of the survey result of the Thai Institute of Directors Association ("IOD") regarding corporate governance is made pursuant to the policy of the Office of the Securities and Exchange Commission. The survey of the IOD is based on the information of a company listed on the Stock Exchange of Thailand and the Market for Alternative Investment disclosed to the public and able to be accessed by a general public investor. The result, therefore, is from the perspective of a third party. It is not an assessment of operation and is not based on inside information. The survey result is as of the date appearing in the Corporate Governance Report of Thai Listed Companies. As a result, the survey result may be changed after that date or when there is any change to the relevant information. Nevertheless, KGI Securities (Thailand) Public Company Limited (KGI) does not confirm, verify, or certify the accuracy and completeness of such survey result.



Anti-corruption Progress Indicator

Level 5: Extended

Stock	Company name	Stock	Company name	Stock	Company name
ADVANC	ADVANCED INFO SERVICE	GLOBAL	SIAM GLOBAL HOUSE	QH	QUALITY HOUSES
ANAN	ANANDA DEVELOPMENT	GPSC	GLOBAL POWER SYNERGY	RATCH	RATCHABURI ELECTRICITY GENERATING HOLDING
BBL	BANGKOK BANK	HMPRO	HOME PRODUCT CENTER	ROBINS	ROBINSON DEPARTMENT STORE
BCH	BANGKOK CHAIN HOSPITAL	IRPC	IRPC	SCC	THE SIAM CEMENT
BDMS	BANGKOK DUSIT MEDICAL SERVICES	KBANK	KASIKORNBANK	SIRI	SANSIRI
BIGC	BIG C SUPERCENTER	KCE	KCE ELECTRONICS	SPALI	SUPALAI
CK	CH. KARNCHANG	KKP	KIATNAKIN BANK	STEC	SINO-THAI ENGINEERING AND CONSTRUCTION
DCC	DYNASTY CERAMIC	KTB	KRUNG THAI BANK	TCAP	THANACHART CAPITAL
DELTA	DELTA ELECTRONICS (THAILAND)	LPH	LADPRAO GENERAL HOSPITAL	TISCO	TISCO FINANCIAL GROUP
DRT	DIAMOND ROOFING TILES	PACE	PACE DEVELOPMENT CORPORATION	TMT	THAI METAL TRADE
EGCO	ELECTRICITY GENERATING	PTT	PTT	TOP	THAI OIL
GFPT	GFPT	PTTGC	PTT GLOBAL CHEMICAL		

Level 4: Certified

Stock	Company name	Stock	Company name	Stock	Company name
AAV	ASIA AVIATION	ERW	THE ERAWAN GROUP	SAPPE	SAPPE
AP	ASIAN PROPERTY DEVELOPMENT	GLOW	GLOW ENERGY	SAWAD	SRISAWAD POWER 1979
BA	BANGKOK AIRWAYS	GUNKUL	GUNKUL ENGINEERING	SCB	THE SIAM COMMERCIAL BANK
BANPU	BANPU	ILINK	INTERLINK COMMUNICATION	SCN	SCAN INTER
BCP	THE BANGCHAK PETROLEUM	KTC	KRUNGTHAI CARD	SEAFCO	SEAFCO
BH	BUMRUNGRAD HOSPITAL	LH	LAND AND HOUSES	SVI	SVI
BJCHI	BJC HEAVY INDUSTRIES	LPN	L.P.N. DEVELOPMENT	TASCO	TIPCO ASPHALT
CBG	CARABAO GROUP	MAKRO	SIAM MAKRO	TKN	TAOKAENOI FOOD & MARKETING
CENTEL	CENTRAL PLAZA HOTEL	MALEE	MALEE SAMPRAN	TMB	TMB BANK
CHG	CHULARAT HOSPITAL	MINT	MINOR INTERNATIONAL	TRT	TIRATHAI
CKP	CK POWER	MODERN	MODERNFORM GROUP	TRUE	TRUE CORPORATION
CPF	CHAROEN POKPHAND FOODS	NOK	NOK AIRLINES	TVO	THAI VEGETABLE OIL
CPN	CENTRAL PATTANA	PTTEP	PTT EXPLORATION AND PRODUCTION		
DTAC	TOTAL ACCESS COMMUNICATION	PYLON	PYLON		

Level 3: Established

Stock	Company name	Stock	Company name	Stock	Company name
BEM	BANGKOK EXPRESSWAY AND METRO	MTLS	MUANGTHAI LEASING	SPRC	STAR PETROLEUM REFINING
CPALL	CP ALL	scı	SCI ELECTRIC		

No progress

Stock	Company name	Stock	Company name	Stock	Company name
AOT	AIRPORTS OF THAILAND	BPP	BANPU POWER	FN	FN FACTORY OUTLET
BCPG	BCPG	BTS	BTS GROUP HOLDINGS	TPCH	TPC POWER HOLDING

Source: www.cgthailand.org

Disclaimer: The disclosure of the Anti-Corruption Progress Indicators of a listed company on the Stock Exchange of Thailand, which is assessed by the relevant institution as disclosed by the Office of the Securities and Exchange Commission, is made in order to comply with the policy and sustainable development plan for the listed companies. The relevant institution made this assessment based on the information received from the listed company, as stipulated in the form for the assessment of Anti-corruption which refers to the Annual Registration Statement (Form 56-1), Annual Report (Form 56-2), or other relevant documents or reports of such listed company. The assessment result is therefore made from the perspective of a third party. It is not an assessment of operation and is not based on any inside information. Since this assessment is only the assessment result as of the date appearing in the assessment result, it may be changed after that date or when there is any change to the relevant information. Nevertheless, KGI Securities (Thailand) Public Company Limited (KGI) does not confirm, verify, or certify the accuracy and completeness of the assessment result.



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Rating	Definition
Outperform (OP)	The stock's excess return over the next twelve months is ranked in the top 40% of KGI's coverage universe in the related market (e.g. Taiwan)
Neutral (N)	The stock's excess return over the next twelve months is ranked in the range between the top 40% and the bottom 40% of KGI's coverage universe in the related market (e.g. Taiwan)
Under perform (U)	The stock's excess return over the next twelve months is ranked in the bottom 40% of KGI's coverage universe in the related market (e.g. Taiwan).
Not Rated (NR)	The stock is not rated by KGI.
Restricted (R)	KGI policy and/or applicable law regulations preclude certain types of communications, including an investment recommendation, during the course of KGI's engagement in an investment banking transaction and in certain other circumstances.
_	Excess return = 12M target price/current price-
Note	When an analyst publishes a new report on a covered stock, we rank the stock's excess return with those of other stocks in KGI's coverage universe in the related market. We will assign a rating based on its ranking. If an analyst does not publish a new report on a covered stock, its rating will not be changed automatically.

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